

DATE: September 1, 2009

TO: Commissioner Greg Drees
Commissioner Richard Francisco
Commissioner Elizabeth Garst
Commissioner Tammi Kircher
Commissioner Janelle Rettig

FROM: Michelle Wilson, Project Manager, Honey Creek Resort State Park (HCRSP)

RE: Honey Creek Resort State Park July 2009 Operation Income Statements and Construction Update

Enclosed you will find Central Group Companies Inc.'s operations income statement for the month of July 2009 as received by the Department on August 31, 2009.

#### Food and Beverage

In June, Central Group Companies Inc. reported that there were 16482 covers served, up from 11,854 covers in June and higher than budgeted. Food and Beverage revenue in July was \$77,353 lower than projected, but expense savings made up 82% of the loss.

### **Occupancy**

#### May 2009

	lowa Market	Regional Market	Honey Cre	ek RSP	FY10 Pro Forma		
			Lodge	Cabin	Lodge	Cabin	
Occupancy	61%	60.7%	70.88%	85.60%	72. 20%	89.90%	
Average Daily	\$71.63	\$150.03	\$121.14	\$303.15	\$125.00	\$285.00	
Rate							

Preliminary reports received from Central Group Companies, Inc. show occupancy for August in the lodge at 70.29 percent and cabin occupancy 79.49 percent with 69.6 percent and 70.2 percent respectively in the 2010 pro forma.

# Sales and Marketing

Central Group Companies partnered with the State Parks Bureau on the State Fair display. The theme for this year was "winter wonderland" focusing on utilizing state parks and the resort park this upcoming fall and winter. The sales and marketing group has had a lot of discussion on website changes for the resort pages. New pages and layout will be coming on-line in September. This should make the site easier to navigate for our customers. Meetings are also arranged with the tourism departments in each county to discuss partnering opportunities and cross promotion.

#### The Preserve

For July, golf is again under for the month on revenue by \$73,021. Marketing staff continue to work with the Department on additional promotions for golf.

#### Construction

Rathbun Lake reached normal pool the week of August, 17<sup>th</sup> and plans are progressing to initiate work on the boat ramp. Currently with the heavy rain the week of August 24<sup>th</sup>, the lake raised 4 foot in 3 days. This should go down again in a short time unless we receive additional rain.

The Hansen Company, WICKS Construction, and TSP disassembled and pushed the docks farther out into Ham Creek. The Department is awaiting the shoreline design changes from TSP so that that work can be completed this fall. The docks are accessible by visitors in their current configuration.

There are only two components to the trail that have yet to be completed, the trail down to the beach area and the loop trail at the entrance. All other trail work has been completed.

The playground equipment in the day-use area has been installed and the rubber material has been placed in time for Labor Day weekend. There are two concrete sidewalk areas that will be poured after the holiday.

# Honey Creek Resort State Park Variance Report July, 2009

# **Operating Statistics**

The resort realized total revenue of \$944,049 compared to a budget of \$1,119,755, falling short of our goal by \$175,878. The primary areas that contributed to the budget variance were food (-54K) of which 80% of this loss was mitigated through budget expense savings and golf (-74K).

According to the Smith Travel Research report, Honey Creek Resort State Park performed better than the state of Iowa as well as our competitive set. (The report includes our stats combined for the lodge and cabins). Honey Creek Resort ran a combined occupancy of 73.9% compared to our competitive set running 60.7% resulting in a market share index of 121.3%. Our combined ADR of \$165.48 compared to a comp set ADR of \$150.03 gave us an index of 110.8%. Honey Creek Resort ran a RevPar index of 134.5% compared to our competitors. For the month of July our competition ran occupancy 11.5% below the 2008 numbers and an ADR of .5% higher than the previous year. Being a first year property and gaining more than our fair share of the market (with a very established competitive set) is an encouraging statistic. July has been our top performing month in the market share stats since we have opened, by more that 10 Index points.

In July, hotels in the state of Iowa ran occupancy of 61% (down over 18% to 2008) with an ADR of \$71.63(down 2% YTD).

The resort also hosted some of the largest events/conventions in our short history, with the Red Rock Threshers, and The Iowa State Bar Association holding annual conventions at the property, as well as Ragbrai passing through on July 23<sup>rd</sup>.

# Rooms Department

Guest services (desk, reservations, gift shop,) ran over budget in payroll by \$5,769.

The front office was heavily staffed as the property experienced very high, in-bound call volume (6,897 calls were received from outside the resort, not including calls from guest rooms and cabins). With an average of over 222 out-of-house calls per day, the desk was staffed to meet the demand. The manager's are focusing on cutting payroll going into August, and covering shifts with a salaried person where feasible.

Our new Front Office Manager, Wendy Hogan joined the staff, full-time on July 17. With her strong background in sales and customer service, she will make some immediate positive impacts on the budget, as well as satisfaction. The desk staff did improve on their monthly Signature shop calls scores in July, with a final score of 77.1%.

On the housekeeping side, we ran \$1,604 under budget on payroll for the lodge. Cabin housekeeping was much higher than anticipated, as staff adjusted to the new routine.

Cabin guest supplies were \$1,184 over budget. The cabin guests have been very high consumption rate on coffee, shampoo, soap, shampoo, etc. Month to date for July, there were over 3,000 guests in the cabins.

The lodge had budgeted a department income of \$233,592 and achieved an income of \$215,020. On the cabin side, we were budgeted income of \$207,069 and achieved \$202,475.

RV rentals were budgeted at \$19,000 and actual revenue was \$10,056.

# **Food and Beverage**

The Lakeshore Grille, banquets and the kitchen continued to make positive strides on the budget in food cost control, and maintained strong comment card scores as well. The Lakeshore Grille served 16,482 covers, but our average check amounts were under budgeted numbers. Overall food revenues were \$230,612 compared to a budget of \$285,041 for a variance of \$54,429. The department controlled their expenses well, missing the budgeted income goal by \$9,571. Food cost remained steadily in line again at 32.77%. Payroll was budgeted at just over 42% and ran at an actual of 45%.

On the beverage side, we missed our budgeted revenue goal by \$22,924, but only missed the income goal by \$4,626. The department was \$18,472 under budget in payroll, which is in line with the revenue.

Our beverage costs ran high at 49%. The managers and staff will focus on cost controls, waste and we have meetings arranged with our vendors to discuss pricing and promotions. Our large events created a few challenges for cost controls. The beverage cost was affected when we tapped a trailer load of beer expecting 5,000 people for Ragbrai, and we served much less from that venue, as the mud and access were a huge challenge. More guests went to the grill and ordered from the bar.

# **Water Park**

Buccaneer Bay continued to be a very popular draw for the resort, exceeding waterpark pass sales for the month by \$3,679. Waterpark Food and Beverage was under budgeted sales by \$11,944.

Our lifeguard labor ran high by \$3,902. This was due in part to the resort being advised by ADLM inspectors (due to the size of the aquatic center and the visual obstructions) that we should be staffed with a lifeguard on the slide tower as well as a minimum of two guards on the pool deck at all times of high occupancy.

The aquatics manager will cover more guard shifts going forward.

### **Administrative and General**

A & G was over in payroll by \$1,706, with additional shifts for the Security staff, as compared to the projections. Other Expense was over by \$2,936. The office supplies are an area we are focused on cutting back in.

# **Property Operations/Maintenance:**

The maintenance staff continues to operate very effectivly and efficiently. Tim Shanahan, the property's Chief engineer has done an excellent job controlling the payroll for his department. In July maintenance was \$6,589 under budget. On the expense side, maintenance was just over budget by \$250.

Wizard Cleaning Service invoiced \$1,050 to clean the carpet in the hallways, lobby and pre-function space. This is included in Floor Covering expense.

Waste removal has come back into line with the implementation of our compactor unit.

# **Sales and Marketing**

The Sales office was under budgeted payroll by \$3,826, and over on marketing expenses by \$6,516.

The sales staff continues to market the resort through cold calls and face to face meetings. The sales staff remained busy, completing 232 cold calls, 47 site tours, 67 in bound inquiries, and 646 follow up and client maintenance calls.

We converted 26 contracts to definite, with total room revenues worth more than \$131,000, at an ADR of \$140.08.

Advertising placed in July for the resort included banner ads placed on Momslikeme.com on the Des Moines Register website, and was also included in the Experience Iowa section of the Des Moines Register.

Radio advertising began on Radio Iowa starting in Mid-July. The commercial message focused on experiencing Honey Creek this summer. Thirty total commercials messages ran statewide per station; 1,860 total local messages running on 62 stations in 90 Iowa counties.

We continue to advertise the golf course in the Des Moines Register sport section and include golf "strip ads" weekly. The ads change as different promotions are taking place at the Preserve. Some of the advertisements included a special "Wake Up Des Moines" promotion, Monday through Thursday, before 10:00 am. Also advertised in July was "You. Three Friends. Golf Free Fridays". Guests receive a Free round of golf with the purchase of 3 green fees. We also ran three consecutive ads during the British Open Tournament.

Our golf billboard campaign started in mid-July. The Preserve has two billboards running consecutively for 12 weeks. The board locations are Des Moines Hwy 65, .75 mi S/O Broadway and Des Moines Fleur Drive North of Bell Avenue.

Packages for the resort in July consisted of a Golf Stay and Play package, with a rate of \$179 per night, which included 2 rounds of golf. Marketing distribution channels included email blasts, web site specials, and Juice, Life and "golf strip" in the Monday sports section, of the Des Moines Register.

We also ran the Sizzling Summer July Deals with a rate of \$129 a night. This included 4 water park passes and \$20 voucher to be used in the restaurant. This offer also included special rates on cabins, including a 2-night package that included bike rental. Marketing distribution channels included email blast, website specials, KS/Kansas City Star, MN/Rochester Post Bulletin, MO/Kirksville Daily Press, MO/St. Joseph News Press.

RAGBRAI was held at the resort in July and this accounted for the high expense in promotions in July. Marketing Distribution Channels included the website and tabloid advertising in Chariton.

Other special promotions and events in July included patio drink specials, and burger and brat basket specials. Marketing Distribution Channels included an email blast, information on the website and ads placed in local newspapers.

Additional ad placement included GLBT Windy City Times, Bridal Guide, and State Fair ads ran in the Des Moines Register, in the State Fair Guide.

# **Golf**

The Preserve continued to battle the weather, with July having nine days of rain, three of which were weekends. Month to date rainfall was a half inch above normal. The Rate per round has been the larger issue, as we have had to discount more that we had anticipated. The budgeted rounds were 2,860 with actual rounds played of 2,355, a 17.6% reduction.

We continued some very successful promotions in July, starting with the Monday – Thursday early bird special (\$39.50) as well as a Sunday, unlimited play special for \$50 per person.

The Peter Wong photo shoot in August will be a great tool for the promotion of our facility for 2010.

The Preserve was below revenue projections by \$73,021, but only under in Food and Beverage by \$1,187 with a strong per person average spent on the F & B side.

Preserve payroll was under budget by \$10,935, and expense were under budget by \$4,096.

The Preserve's Dept. Income as \$11,493/10.2%.

# 90-Day Outlook

**August:** The cabins currently have occupancy of 80.95% with a \$298 ADR. The lodge is running at 71.02% occupancy on the books, with an ADR of \$114. On August 1<sup>st</sup> the resort is hosting the Rathbun Lake Association's Summer Splash event, with an estimated crowd of more than 1,500 people. The second week of August, HCR will host its largest group ever, with the Iowa Hospital Association convention, with total projected revenue of over \$45,000.

**September:** The cabins are at 42.6% occupancy on the books, and ADR of \$273. The lodge is at 47.5% occupancy with an ADR of \$110. We will be getting a large contract from Ajinomoto back next week, for over 120 room nights at the end of September.

**October:** The cabins currently have 19% on the books with a \$267 ADR, the lodge is at 30.4% and a \$104 ADR.

Honey Creek Resort State Park Operating Statistics For the period ending July 31, 2009

CURF	RENT MONT	Н		YI	EAR TO DAT	E
THIS YEAR	<u>BUDGET</u>	LAST YEAR		THIS YEAR	<u>BUDGET</u>	LAST YEAR
			LODGE OCCUPANCY STATISTICS:			
\$121.14	\$125.00	\$0.00	AVERAGE DAILY RATE	\$121.14	\$125.00	\$0.00
70.9%	72.2%	0.0%	PERCENT OF OCCUPANCY	70.9%	72.2%	0.0%
2,221	2,350	0	TOTAL ROOMS SOLD	2,221	2,350	0
2,307	2,350	0	TOTAL ROOMS OCCUPIED	2,307	2,350	0
			ADR BY MARKET SEGMENT:			
\$109.71	\$0.00	\$0.00	CORPORATE	\$109.71	\$0.00	\$0.00
\$104.21	\$121.50	\$0.00	GROUP	\$104.21	\$121.50	\$0.00
\$139.91	\$129.50	\$0.00	TOURIST/OTHER	\$139.91	\$129.50	\$0.00
			MARKET MIX PERCENT:			
10.5%	0.0%	0.0%	CORPORATE	10.5%	0.0%	0.0%
43.7%	55.8%	0.0%	GROUP	43.7%	55.8%	0.0%
45.8%	44.2%	0.0%	TOURIST/OTHER	45.8%	44.2%	0.0%
					_	
86	0	0	COMPLIMENTARY ROOMS	86	0	0
3.5	1.6	0.0	NUMBER OF GUEST/ROOM SOLD	3.5	1.6	0.0
\$85.86	\$90.27	\$0.00	REVENUE PER AVAILABLE ROOM	\$85.86	\$90.27	\$0.00
			CABIN OCCUPANCY STATISTICS:			
\$303.15	\$285.00	\$0.00	AVERAGE DAILY RATE	\$303.15	\$285.00	\$0.00
85.6%	89.9%	0.0%	PERCENT OF OCCUPANCY	85.6%	89.9%	0.0%
743	780	0	TOTAL CABINS SOLD	743	780	0
16,482	16,132	0	RATHBUN LAKESHORE GRILLE NUMBER OF COVERS	16,482	16,132	0
\$8.29	\$8.50	\$0.00	DINING AVE COVER - BREAKFAST	\$8.29	\$8.50	\$0.00
\$9.63	\$11.00	\$0.00	DINING AVE COVER - LUNCH	\$9.63	\$11.00	\$0.00
\$11.06	\$13.50	\$0.00	DINING AVE COVER - DINNER	\$11.06	\$13.50	\$0.00
4,505	6,500	0	BANQUETS NUMBER OF COVERS	4,505	6,500	0
\$7.84	\$11.75	\$0.00	BANQUET - BREAKFAST	\$7.84	\$11.75	\$0.00
\$4.80	\$4.75	\$0.00	BANQUET - BREAKS	\$4.80	\$4.75	\$0.00
\$10.24	\$13.50	\$0.00	BANQUET - LUNCH	\$10.24	\$13.50	\$0.00
\$19.53	\$23.00	\$0.00	BANQUET - DINNER	\$19.53	\$23.00	\$0.00

# Honey Creek Resort State Park Balance Sheet July 31, 2009

# **ASSETS**

	OPERATIONS	RESERVES	COMBINED
Current Assets			
Cash			
House Banks & Petty Cash	10,200	0	10,200
Petty Checking Account	1,894	0	1,894
Depository Account	348,697	0	348,697
Operating Account	20,492	0	20,492
Receivables, Inventory, Prepaids			
Direct Bill Accts Receivable	85,671	0	85,671
Guest Ledger	(19,442)	0	(19,442)
Accounts Receivable - Other	7,500	0	7,500
Inventories - Food	37,919	0	37,919
Inventories - Beverage	14,772	0	14,772
Inventories - Gift Shop	16,176	0	16,176
Inventories - Pro Shop	54,046	0	54,046
Inventories - Waterpark	3,291	0	3,291
Prepaid Exp - Insurance	34,726	0	34,726
Prepaid Exp - Work Comp	39,544	0	39,544
Prepaid Expenses - Other	13,954	0	13,954
Total Current Assets	669,441	0	669,441
Debt Service Reserve	0	47,797	47,797
Operating Reserve	0	290,010	290,010
Total Other Assets	0	337,807	337,807
Property & Equipment	0	0	0
Furniture Fixtures & Equipment	15,393	0	15,393
Net Property & Equipment	15,393	0	15,393
Total Assets	684,834	337,807	1,022,641

# Honey Creek Resort State Park Balance Sheet July 31, 2009

# LIABILITIES AND CAPITAL

	OPERATIONS	RESERVES	COMBINED
Current Liabilities			
Accounts Payable	184,327	0	184,327
Advance Deposits from Guests	436,167	0	436,167
Gift Certificates - Unredeemed	116,202	0	116,202
Management Fees Payable	18,500	0	18,500
Taxes Payable - Sales Tax	65,122	0	65,122
Accrued Banquet Gratuities	0	0	0
Accrued Interest Payable	252,586	0	252,586
Accrued Payroll Payable	128,578	0	128,578
Accrued Workers' Compensation	18,877	0	18,877
Total Current Liabilities	1,220,359	0	1,220,359
Long-Term Liabilities			
Total Long-Term Liabilities	0	0	0
Total Liabilities	1,220,359	0	1,220,359
Capital			
Pre-opening Funds	30,000	0	30,000
FF & E Budget/Inventory	83,665	0	83,665
Debt Service Reserve	709,946	47,797	757,743
Operating Reserve	211,538	288,462	500,000
Retained Earnings	(1,720,652)	1,548	(1,719,104)
Net Income	149,978	0	149,978
Total Capital	(535,525)	337,807	(197,718)
Total Liabilities & Equity	684,834	337,807	1,022,641

# Honey Creek Resort State Park Summary Income Statement For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						REVENUES						
282,676	29.95	293,839	(11,163)	\$ 0	0.00	Room	282,676	29.95	293,839	(11,163)	0	0.00
225,244	23.86	222,129	3,115	0	0.00	Cabin	225,244	23.86	222,129	3,115	0	0.00
230,612	24.43	285,041	(54,429)	0	0.00	Food	230,612	24.43	285,041	(54,429)	0	0.00
39,831	4.22	62,755	(22,924)	0	0.00	Beverage	39,831	4.22	62,755	(22,924)	0	0.00
8,228	0.87	9,391	(1,163)	0	0.00	Gift Shop	8,228	0.87	9,391	(1,163)	0	0.00
23,366	2.48	31,591	(8,225)	0	0.00	Buccaneer Bay Waterpark	23,366	2.48	31,591	(8,225)	0	0.00
112,449	11.91	185,470	(73,021)	0	0.00	The Preserve - Golf	112,449	11.91	185,470	(73,021)	0	0.00
20	0.00	235	(215)	0	0.00	Telephone	20	0.00	235	(215)	0	0.00
21,451	2.27	29,304	(7,853)	0	0.00	Other	21,451	2.27	29,304	(7,853)	0	0.00
943,877	100.00	1,119,755	(175,878)	0	0.00	Total Revenue	943,877	100.00	1,119,755	(175,878)	0	0.00
					DI	EPARTMENTAL COSTS AND EXPENS	SES					
67,656	7.17	60,247	7,409	0	0.00	Room	67,656	7.17	60,247	7,409	0	0.00
22,769	2.41	15,060	7,709	0	0.00	Cabin	22,769	2.41	15,060	7,709	0	0.00
198,652	21.05	243,510	(44,858)	0	0.00	Food	198,652	21.05	243,510	(44,858)	0	0.00
30,988	3.28	49,286	(18,298)	0	0.00	Beverage	30,988	3.28	49,286	(18,298)	0	0.00
7,068	0.75	7,001	67	0			7,068	0.75	7,001	67	0	0.00
30,045	3.18	28,013	2,032	0	0.00	Waterpark	30,045	3.18	28,013	2,032	0	0.00
100,956	10.70	118,954	(17,998)	0	0.00	Golf	100,956	10.70	118,954	(17,998)	0	0.00
5,082	0.54	4,523	559	0	0.00	Telephone	5,082	0.54	4,523	559	0	0.00
463,216	49.08	526,594	(63,378)	0	0.00	Total Dept Costs & Expense	463,216	49.08	526,594	(63,378)	0	0.00
480,661	50.92	593,161	(112,500)	0	0.00	Operating Dept Income	480,661	50.92	593,161	(112,500)	0	0.00
						UNDISTRIBUTED EXPENSES						
45,751	4.85	42,815	2,936	0	0.00	Administrative & General	45,751	4.85	42,815	2,936	0	0.00
64,381	6.82	57,865	6,516	0	0.00	Sales & Marketing	64,381	6.82	57,865	6,516	0	0.00
22,372	2.37	28,711	(6,339)	0	0.00	Property Operation/Maintenance	22,372	2.37	28,711	(6,339)	0	0.00
37,674	3.99	31,000	6,674	0	0.00	Energy	37,674	3.99	31,000	6,674	0	0.00
170,178	18.03	160,391	9,787	0	0.00	Total Undistributed Expenses	170,178	18.03	160,391	9,787	0	0.00
310,483	32.89	432,770	(122,287)	0	0.00	Income Bf Mgmt Fee & Fixed Chg	310,483	32.89	432,770	(122,287)	0	0.00
					MA	NAGEMENT FEES AND FIXED CHAR	GES					
18,500	1.96	18,500	0	0		Management Fees	18,500	1.96	18,500	0	0	0.00
15,722	1.67	14,900	822	0	0.00	Rent, Prop Tax & Insurance	15,722	1.67	14,900	822	0	0.00
126,293	13.38	125,624	669	0	0.00	Interest	126,293	13.38	125,624	669	0	0.00
0	0.00	0	0	0	0.00	Depreciation & Amortization	0	0.00	0	0	0	0.00
160,515	17.01	159,024	1,491	0	0.00	Total Mgmt Fee-Fixed Charges	160,515	17.01	159,024	1,491	0	0.00
149,968	15.89	273,746	(123,778)	\$0	0.00	Net Income Before Taxes	149,968	15.89	273,746	(123,778)	0	0.00

# Honey Creek Resort State Park Summary Income Statement For the One Month Ending July 31, 2009

Current Month This Year	Current Month Budget	Current Month Last Year		Year to Date This Year	Year to Date Budget	Year to Date Last Year
			STATISTICS			
107,872	127,972	0	Total Revenue PAR	107,872	127,972	0
35,484	49,459	0	Income before Fixed Chgs PAR	35,484	49,459	0
17,139	31,285	0	Income Before Income Tax PAR	17,139	31,285	0

105.048   37.16   199.469   (54.421)   0   0.00   Croup   105.048   37.16   159.469   (54.421)   0   0.00   147.882   52.32   134.370   135.12   0   0.00   Counst-Other   3.197   1.13   0   3.197   0   0.00   0	Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	ROOMS SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
26.549   9.39   0   26.549   0   0.00 Corporate   26.549   9.39   0   26.549   0   0.00     105.048   37.16   159.469   (54.421)   0   0.00     147.882   52.32   134.370   13.512   0   0.00   Touris/Other   147.882   52.32   134.370   13.512   0   0.00     282.676   100.00   293.839   (11.163)   0   0.00   Touris/Other   282.676   100.00   293.839   (11.163)   0   0.00     282.676   100.00   293.839   (11.163)   0   0.00   Touris/Other   282.676   100.00   293.839   (11.163)   0   0.00     282.676   100.00   293.839   (11.163)   0   0.00   Touris/Other   3.500   1.24   3.500   0   0   0.00     1.574   0.56   2.253   (679)   0   0.00   Salaris & Wages-Front Supro   1.574   0.56   2.253   (679)   0   0.00     1.574   0.56   2.253   (679)   0   0.00   Salaris & Wages-Front Supro   1.574   0.56   2.253   (679)   0   0.00     1.574   0.56   2.253   (679)   0   0.00   Salaris & Wages-Front Supro   1.574   0.56   2.253   (679)   0   0.00     1.574   0.56   2.253   (679)   0   0.00   Salaris & Wages-Front Supro   1.574   0.56   2.253   (679)   0   0.00     1.574   0.56   2.253   (679)   0   0.00   Salaris & Wages-Front Supro   1.574   0.56   2.253   (679)   0   0.00     1.574   0.56   2.253   (679)   0   0.00   Salaris & Wages-Front Supro   1.574   0.56   2.253   (679)   0   0.00     1.574   0.56   2.50   0   0.00   0.00   Salaris & Wages-Front Supro   1.574   0.56   2.253   (679)   0   0.00     1.574   0.56   2.50   0   0.00   Salaris & Wages-Front Supro   1.574   0.56   0.00   0.00     1.574   0.56   2.50   0   0.00   Salaris & Wages-Runispect   1.574   0.00   0.00   0.00     2.50   0.00   0.00   0.00   0.00   0.00   Salaris & Wages-Runispect   0.00							DEVENTIE						
105,048   37,16   159,469   (54,421)   0   0.00   Group   105,048   37,16   159,469   (54,421)   0   0.00   147,882   52,32   134,370   13,512   0   0.00   3,197   1.13   0   3,197   0   0.00   Other   3,197   0   0.00	26 540	0.30	0	26.540	0	0.00		26 540	0.30	0	26 540	0	0.00
147.882   52.32   134,370   13.512   0   0.00   Other   147.882   52.32   134,370   13.512   0   0.00   Other   3,197   1.13   0   3,197   0   0.00   Other   3,197   0   0.00   0	,							,				*	0.00
3,197   1,13										,		-	0.00
PAYROLL & RELATED EXPENSES   1,000   293,839   (11,163)   0 0.00   0.0													0.00
PAYROLL & RELATED EXPENSES													
3,500   1,24   3,500   0   0   0,00	282,676	100.00	293,839	(11,163)	0	0.00	Total Revenue	282,676	100.00	293,839	(11,163)	0	0.00
1.574													
17,521   6,20   8,928   8,593   0 0,00   Salaries & Wages-Front Desk   17,521   6,20   8,928   8,593   0 0,00     10,441   3,69   10,334   107   0 0,00   Salaries & Wages-Reservation   437   0.15   2,170   (1,733)   0 0,00     3,794   1,34   5,640   (1,846)   0 0,00   Salaries & Wages-Run Hend   10,441   3,69   10,334   107   0 0,00     1,076   0.38   2,233   (1,157)   0 0,00   Salaries & Wages-Run Hend   10,441   3,69   10,334   107   0 0,00     2,996   1,06   2,500   496   0 0,00   Salaries & Wages-Run Hend   1,076   0.38   2,233   (1,157)   0 0,00     3,319   1,17   2,232   1,087   0 0,00   Salaries & Wages-Run Hend   1,076   0.38   2,233   (1,157)   0 0,00     4,888   1,73   4,092   796   0 0,00   Salaries & Wages-Run Hend   1,076   0.38   2,233   (1,157)   0 0,00     4,563   1,61   4,147   416   0 0,00   Payroll Taxes   4,563   1,61   4,147   416   0 0,00     4,563   1,61   4,147   416   0 0,00   Payroll Taxes   4,563   1,61   4,147   416   0 0,00     5,690   20,13   51,302   5,599   0 0,00   Total P/R & Related Expense   56,90   20,13   51,302   5,599   0 0,00     5,690   20,13   51,302   5,599   0 0,00   Total P/R & Related Expense   56,90   20,13   51,302   5,599   0 0,00     1,281   0,45   1,250   31   0 0,00   Cable/Satelliar Experisors   5,690   20,13   51,302   5,599   0 0,00     1,281   0,45   1,250   31   0 0,00   Cable/Satelliar Experisors   1,281   0,45   1,250   31   0 0,00     1,830   0,65   425   1,405   0 0,00   Reservations   1,831   0,65   425   1,405   0 0,00     1,830   0,65   425   1,405   0 0,00   Reservations   1,830   0,65   425   1,405   0 0,00     1,430   0,51   1,058   372   0 0,00   Supplies - Cleaning   514   0,18   588   7,4   0 0,00     1,430   0,51   1,058   372   0 0,00   Supplies - Cleaning   514   0,18   588   7,4   0 0,00     1,142   0,40   823   319   0 0,00   Supplies - Cleaning   514   0,18   588   7,4   0 0,00     1,142   0,40   823   319   0 0,00   Supplies - Cleaning   514   0,18   588   7,4   0 0,00     1,143   0,51   1,058   372   0 0,00   Supplies - Cleaning													0.00
437   0.15   2.170   (1.733)   0 0.00   Salaries & Wages - Reservation   437   0.15   2.170   (1.733)   0 0.00   0.00				, ,						,	` /		0.00
10,441   3,69   10,334   107   0 0,00   Salaries & Wages - Landry   3,794   1,34   5,640   (1,846)   0 0,00   Salaries & Wages - Landry   3,794   1,34   5,640   (1,846)   0 0,00   1,076   0,38   2,233   (1,157)   0 0,00   0,			,							,	,	*	0.00
3,794   1.34   5,640   (1,846)   0   0.00   Salaries & Wages - Laundry   3,794   1.34   5,640   (1,846)   0   0.00   1,076   0.38   2,233   (1,157)   0   0.00   Salaries & Wages - Rm Inspect   1,076   0.38   2,233   (1,157)   0   0.00   2,996   1.06   2,500   496   0   0.00   3,319   1.17   2,232   1,087   0   0.00   Salaries & Wages - Hisk Supry   2,996   1.06   2,500   496   0   0.00   3,319   1.17   2,232   1,087   0   0.00   Salaries & Wages - Activities   3,319   1.17   2,232   1,087   0   0.00   4,563   1.61   4,147   416   0   0.00   Payroll Taxes   4,863   1.61   4,147   416   0   0.00   2,792   0.99   3,273   (481)   0   0.00   Employee Benefits   2,792   0.99   3,273   (481)   0   0.00   Employee Benefits   2,792   0.99   3,273   (481)   0   0.00   Cable/Satellite Television   1,281   0.45   1,250   31   0   0.00   Cable/Satellite Television   1,281   0.45   1,250   31   0   0.00   2,559   0   0.00   Cable/Satellite Television   1,281   0.45   1,250   31   0   0.00   0.													0.00
1,076   0.38   2,233   (1,157)   0   0.00   Salaries & Wages - Hisk Supry   2,296   1.06   2,500   496   0   0.00   Salaries & Wages - Hisk Supry   2,296   1.06   2,500   496   0   0.00   3,319   1.17   2,232   1,087   0   0.00   3,319   1.17   2,232   1,087   0   0.00   3,319   1.17   2,232   1,087   0   0.00   3,319   1.17   2,232   1,087   0   0.00   4,888   1.73   4,092   796   0   0.00   5,4018 & Wages - Public Space   4,888   1.73   4,092   796   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   416   0   0.00   4,563   1.61   4,147   4,165   0   0.00   4,563   1.61   4,147   4,165   0   0.00   4,563   1.61   4,147   4,165   0   0.00   4,563   1.61   4,147   4,165   0   0.00   4,563   1.61   4,147   4,165   0   0.00   4,563   1.61   4,147   4,165   0   0.00   4,563   1.61   4,147   4,165   0   0.00   4,563   1.61   4,147   4,165   0   0.00   4,563   4,563   1.61   4,147   4,165   0   0.00   4,563   4,563   1.61   4,147   4,165   0   0.00   4,563   4,56												•	0.00
2.996         1.06         2.500         496         0         0.00         Salaries & Wages - Hak Suprv         2.996         1.06         2.500         496         0         0.00           3.319         1.17         2.232         1.087         0         0.00         Salaries & Wages - Activities         3.319         1.17         2.232         1.087         0         0.00           4.888         1.73         4.092         796         0         0.00         Salaries & Wages - Public Space         4.888         1.73         4.092         796         0         0.00           2.792         0.99         3.273         (481)         0         0.00         Employee Benefits         2.792         0.99         3.273         (481)         0         0.00         Employee Benefits         2.792         0.99         3.273         (481)         0         0.00         Employee Benefits         2.792         0.99         3.273         (481)         0         0.00         0.00         Employee Benefits         2.792         0.99         3.273         (481)         0         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00 <t< td=""><td>,</td><td></td><td></td><td></td><td></td><td></td><td></td><td>,</td><td></td><td>,</td><td>` ' '</td><td>*</td><td>0.00</td></t<>	,							,		,	` ' '	*	0.00
3,319 1.17 2,232 1.087 0 0.00 Salaries & Wages - Activities 3,319 1.17 2,232 1.087 0 0.00 4,888 1.73 4.092 796 0 0.00 Salaries & Wages - Public Space 4.888 1.73 4.092 796 0 0.00 4,563 1.61 4.147 416 0 0.00 4,563 1.250 31 0 0.00 4,563 1.250 1.25												*	
4,888         1,73         4,092         796         0         0.00         Salaries & Wages -Public Space         4,888         1,73         4,092         796         0         0.00           4,563         1.61         4,147         416         0         0.00         Payroll Taxes         4,563         1.61         4,147         416         0         0.00           56,901         20.13         51,302         5,599         0         0.00         Total P/R & Related Expense         56,901         20.13         51,302         5,599         0         0.00         Total P/R & Related Expense         56,901         20.13         51,302         5,599         0         0.00           OTHER EXPENSES           1,281         0.45         1,250         31         0         0.00         Cable/Satellite Television         1,281         0.45         1,250         31         0         0.00         1.00         71         (71)         0         0.00         1.00         71         (71)         0         0.00         1.251         0.00         588         337)         0         0.00         1.13         0         0.00         1.00         1.14         0.00         0.00         1.00												*	
4,563 1.61 4,147 416 0 0.00 Payroll Taxes 4,563 1.61 4,147 416 0 0.00 Payroll Taxes 2,792 0.99 3,273 (481) 0 0.00 Employee Benefits 2,792 0.99 3,273 (481) 0 0.00 Color Employee Benefits 2,792 0.99 3,273 (481) 0.90 0.00 Color Employee Benefits 2,792 0.99 3,273 (481) 0.90 0.00 Color Employee Benefits 2,792 0.99 3,273 (481) 0.90 0.00 Color Employee Benefits 2,792 0.99 3,273 (481) 0.90 0.00 Color Employee Benefits 2,792 0.99 3,273 (481) 0.90 0.00 Color Employee Benefits 2,792 0.90 0.00 Color Employee Emplo													
2,792         0.99         3,273         (481)         0         0.00         Employee Benefits         2,792         0.99         3,273         (481)         0         0.00           56,901         20.13         51,302         5,599         0         0.00         Total P/R & Related Expense         56,901         20.13         51,302         5,599         0         0.00           OTHER EXPENSES           1,281         0.45         1,250         31         0         0.00         Cable/Satellite Television         1,281         0.45         1,250         31         0         0.00           251         0.09         588         (337)         0         0.00         Laundry & Dry Cleaning         0         0.00         71         (71)         0         0.00           1,830         0.65         425         1,405         0         0.00         Linen         251         0.09         588         (337)         0         0.00           514         0.18         588         (74)         0         0.00         Supplies - Cleaning         514         0.18         588         (74)         0         0.00         Supplies - Cleaning         514         0.18         588 </td <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>*</td> <td></td>					-							*	
Solution			,							,			
1,281	2,192	0.99		(461)		0.00	Employee belieffts	2,192	0.99	3,273	(481)		0.00
1,281         0.45         1,250         31         0         0.00         Cable/Satellite Television         1,281         0.45         1,250         31         0         0.00           0         0.00         71         (71)         0         0.00         Laundry & Dry Cleaning         0         0.00         71         (71)         0         0.00           251         0.09         588         (337)         0         0.00         Linen         251         0.09         588         (337)         0         0.00           1,830         0.65         425         1,405         0         0.00         Reservations         1,830         0.65         425         1,405         0         0.00           514         0.18         588         (74)         0         0.00         Supplies - Cleaning         514         0.18         588         (74)         0         0.00         Supplies - Guest         4,082         1.44         3,525         557         0         0.00         Supplies - Guest         4,082         1.44         3,525         557         0         0.00           1,430         0.51         1,058         372         0         0.00         0.00 <t< td=""><td>56,901</td><td>20.13</td><td>51,302</td><td>5,599</td><td>0</td><td>0.00</td><td>Total P/R &amp; Related Expense</td><td>56,901</td><td>20.13</td><td>51,302</td><td>5,599</td><td>0</td><td>0.00</td></t<>	56,901	20.13	51,302	5,599	0	0.00	Total P/R & Related Expense	56,901	20.13	51,302	5,599	0	0.00
0         0.00         71         (71)         0         0.00         Laundry & Dry Cleaning         0         0.00         71         (71)         0         0.00           251         0.09         588         (337)         0         0.00         Linen         251         0.09         588         (337)         0         0.00           1,830         0.65         425         1,405         0         0.00         Reservations         1,830         0.65         425         1,405         0         0.00           514         0.18         588         (74)         0         0.00         Supplies - Cleaning         514         0.18         588         (74)         0         0.00           4,082         1.44         3,525         557         0         0.00         Supplies - Guest         4,082         1.44         3,525         557         0         0.00         Supplies - Laundry         1,430         0.51         1,058         372         0         0.00         Supplies - Laundry         1,430         0.51         1,058         372         0         0.00           1,412         0.40         823         319         0         0.00         235         (235)							OTHER EXPENSES						
251         0.09         588         (337)         0         0.00         Linen         251         0.09         588         (337)         0         0.00           1,830         0.65         425         1,405         0         0.00         Reservations         1,830         0.65         425         1,405         0         0.00           514         0.18         588         (74)         0         0.00         Supplies - Cleaning         514         0.18         588         (74)         0         0.00         4.082         1.44         3,525         557         0         0.00         3.00         1.430         0.51         1.058         372         0         0.00         Supplies - Guest         4,082         1.44         3,525         557         0         0.00           1,142         0.40         823         319         0         0.00         Supplies - Laundry         1,430         0.51         1,058         372         0         0.0           1,142         0.40         823         319         0         0.00         Supplies - Printing & Stationery         1,142         0.40         823         319         0         0.0           225         0.0	1,281	0.45	1,250	31	0	0.00	Cable/Satellite Television	1,281	0.45	1,250	31	0	0.00
1,830       0.65       425       1,405       0       0.00       Reservations       1,830       0.65       425       1,405       0       0.00         514       0.18       588       (74)       0       0.00       Supplies - Cleaning       514       0.18       588       (74)       0       0.0         4,082       1.44       3,525       557       0       0.00       Supplies - Guest       4,082       1.44       3,525       557       0       0.00         1,430       0.51       1,058       372       0       0.00       Supplies - Laundry       1,430       0.51       1,058       372       0       0.0         1,142       0.40       823       319       0       0.00       Supplies - Printing & Stationery       1,142       0.40       823       319       0       0.0         0       0.00       235       (235)       0       0.00       Supplies - Other       0       0.00       235       (235)       0       0.0         225       0.08       100       125       0       0.00       Telephone - Rooms       225       0.08       100       125       0       0.0         10,755       <	0			(71)	0	0.00	Laundry & Dry Cleaning	0	0.00			0	0.00
514         0.18         588         (74)         0         0.00         Supplies - Cleaning         514         0.18         588         (74)         0         0.00           4,082         1.44         3,525         557         0         0.00         Supplies - Guest         4,082         1.44         3,525         557         0         0.00           1,430         0.51         1,058         372         0         0.00         Supplies - Laundry         1,430         0.51         1,058         372         0         0.00           1,142         0.40         823         319         0         0.00         Supplies - Printing & Stationery         1,142         0.40         823         319         0         0.00           0         0.00         235         (235)         0         0.00         Supplies - Other         0         0.00         235         (235)         0         0.00           225         0.08         100         125         0         0.00         Telephone - Rooms         225         0.08         100         125         0         0.0           10,755         3.80         8,945         1,810         0         0.00         Telephone - Rooms	251	0.09		(337)	0	0.00	Linen	251	0.09	588	(337)	0	0.00
4,082       1.44       3,525       557       0       0.00       Supplies - Guest       4,082       1.44       3,525       557       0       0.00         1,430       0.51       1,058       372       0       0.00       Supplies - Laundry       1,430       0.51       1,058       372       0       0.00         1,142       0.40       823       319       0       0.00       Supplies - Printing & Stationery       1,142       0.40       823       319       0       0.00         0       0.00       235       (235)       0       0.00       Supplies - Other       0       0.00       235       (235)       0       0.00       Supplies - Other       0       0.00       235       (235)       0       0.00         225       0.08       100       125       0       0.00       Telephone - Rooms       225       0.08       100       125       0       0.00         0       0.00       282       (282)       0       0.00       Uniforms - Rooms       0       0.00       282       (282)       0       0.00         10,755       3.80       8,945       1,810       0       0.00       0.00       0.00	1,830	0.65	425	1,405	0	0.00		1,830	0.65	425	1,405	0	0.00
1,430       0.51       1,058       372       0       0.00       Supplies - Laundry       1,430       0.51       1,058       372       0       0.00         1,142       0.40       823       319       0       0.00       Supplies - Printing & Stationery       1,142       0.40       823       319       0       0.00         0       0.00       235       (235)       0       0.00       Supplies - Other       0       0.00       235       (235)       0       0.00         225       0.08       100       125       0       0.00       Telephone - Rooms       225       0.08       100       125       0       0.00         0       0.00       282       (282)       0       0.00       Uniforms - Rooms       0       0.00       282       (282)       0       0.00         10,755       3.80       8,945       1,810       0       0.00       Total Other Expenses       10,755       3.80       8,945       1,810       0       0.00         215,020       76.07       233,592       (18,572)       0       0.00       Dept. Income (Loss)       215,020       76.07       233,592       (18,572)       0       0.00	514	0.18	588	(74)	0			514	0.18		(74)	0	0.00
1,142       0.40       823       319       0       0.00       Supplies-Printing & Stationery       1,142       0.40       823       319       0       0.00         0       0.00       235       (235)       0       0.00       Supplies - Other       0       0.00       235       (235)       0       0.00         225       0.08       100       125       0       0.00       Telephone - Rooms       225       0.08       100       125       0       0.00         0       0.00       282       (282)       0       0.00       Uniforms - Rooms       0       0.00       282       (282)       0       0.00         10,755       3.80       8,945       1,810       0       0.00       Total Other Expenses       10,755       3.80       8,945       1,810       0       0.00         215,020       76.07       233,592       (18,572)       0       0.00       Dept. Income (Loss)       215,020       76.07       233,592       (18,572)       0       0.00         Current Month       Current Month       Year to Date       Year to Date	4,082	1.44	3,525		0	0.00		4,082	1.44	3,525		*	0.00
0         0.00         235         (235)         0         0.00         Supplies - Other         0         0.00         235         (235)         0         0.00           225         0.08         100         125         0         0.00         Telephone - Rooms         225         0.08         100         125         0         0.00           0         0.00         282         (282)         0         0.00         Uniforms - Rooms         0         0.00         282         (282)         0         0.00           10,755         3.80         8,945         1,810         0         0.00         Total Other Expenses         10,755         3.80         8,945         1,810         0         0.00           215,020         76.07         233,592         (18,572)         0         0.00         Dept. Income (Loss)         215,020         76.07         233,592         (18,572)         0         0.00           Current Month         Current Month         Year to Date         Year to Date         Year to Date         Year to Date	1,430											-	0.00
225         0.08         100         125         0         0.00         Telephone - Rooms         225         0.08         100         125         0         0.00           0         0.00         282         (282)         0         0.00         Uniforms - Rooms         0         0.00         282         (282)         0         0.00           10,755         3.80         8,945         1,810         0         0.00         Total Other Expenses         10,755         3.80         8,945         1,810         0         0.00           215,020         76.07         233,592         (18,572)         0         0.00         Dept. Income (Loss)         215,020         76.07         233,592         (18,572)         0         0.00           Current Month         Current Month         Year to Date         Year to Date         Year to Date         Year to Date													0.00
0         0.00         282         (282)         0         0.00         Uniforms - Rooms         0         0.00         282         (282)         0         0.00           10,755         3.80         8,945         1,810         0         0.00         Total Other Expenses         10,755         3.80         8,945         1,810         0         0.00           215,020         76.07         233,592         (18,572)         0         0.00         Dept. Income (Loss)         215,020         76.07         233,592         (18,572)         0         0.00           Current Month         Current Month         Year to Date         Year to Date         Year to Date         Year to Date					-							•	0.00
10,755         3.80         8,945         1,810         0         0.00         Total Other Expenses         10,755         3.80         8,945         1,810         0         0.00           215,020         76.07         233,592         (18,572)         0         0.00         Dept. Income (Loss)         215,020         76.07         233,592         (18,572)         0         0.00           Current Month         Current Month         Year to Date         Year to Date         Year to Date         Year to Date							1						0.00
215,020         76.07         233,592         (18,572)         0         0.00         Dept. Income (Loss)         215,020         76.07         233,592         (18,572)         0         0.00           Current Month         Current Month         Current Month         Year to Date         Year to Date         Year to Date	0	0.00	282	(282)		0.00	Uniforms - Rooms	0	0.00	282	(282)		0.00
Current Month Current Month Year to Date Year to Date Year to Date	10,755	3.80	8,945	1,810	0	0.00	Total Other Expenses	10,755	3.80	8,945	1,810	0	0.00
	215,020	76.07	233,592	(18,572)	0	0.00	Dept. Income (Loss)	215,020	76.07	233,592	(18,572)	0	0.00
mily y													
	This Year		Budget		Last Year			This Year		Budget		Last Year	
STATISTICS  32,306	32,306		33,582		0			32,306		33,582		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						CABIN SCHEDULE						
						REVENUE						
22,646	10.05	21,760	886	0		Cabin Rental - 1 Bedroom	22,646	10.05	21,760	886	0	0.00
103,594	45.99	100,409	3,185	0		Cabin Rental - 2 Bedroom	103,594	45.99	100,409	3,185	0	0.00
99,004	43.95	99,960	(956)	0	0.00	Cabin Rental - 4 Bedroom	99,004	43.95	99,960	(956)	0	0.00
225,244	100.00	222,129	3,115	0	0.00	Total Revenue	225,244	100.00	222,129	3,115	0	0.00
						PAYROLL & RELATED EXPENS	SES					
13,640	6.06	6,438	7,202	0	0.00	Cabin Housekeeping	13,640	6.06	6,438	7,202	0	0.00
1,983	0.88	1,647	336	0	0.00	Cabin Hskpg Inspector	1,983	0.88	1,647	336	0	0.00
1,479	0.66	764	715	0	0.00	Payroll Taxes	1,479	0.66	764	715	0	0.00
676	0.30	509	167	0	0.00	Employee Benefits	676	0.30	509	167	0	0.00
17,778	7.89	9,358	8,420	0	0.00	Total P/R & Related Expense	17,778	7.89	9,358	8,420	0	0.00
						OTHER EXPENSES						
0	0.00	100	(100)	0	0.00	Furniture & Fixtures	0	0.00	100	(100)	0	0.00
895	0.40	900	(5)	0	0.00	Internet Service	895	0.40	900	(5)	0	0.00
0	0.00	195	(195)	0	0.00	Linen	0	0.00	195	(195)	0	0.00
777	0.34	390	387	0	0.00	Supplies - Cleaning	777	0.34	390	387	0	0.00
2,745	1.22	1,561	1,184	0	0.00	Supplies - Guest	2,745	1.22	1,561	1,184	0	0.00
66	0.03	156	(90)	0	0.00	Supplies - Other	66	0.03	156	(90)	0	0.00
0	0.00	1,400	(1,400)	0	0.00	Telephone	0	0.00	1,400	(1,400)	0	0.00
508	0.23	500	8	0	0.00	Television	508	0.23	500	8	0	0.00
0	0.00	500	(500)	0	0.00	Other Cabin Expense	0	0.00	500	(500)	0	0.00
4,991	2.22	5,702	(711)	0	0.00	Total Other Expenses	4,991	2.22	5,702	(711)	0	0.00
202,475	89.89	207,069	(4,594)	0	0.00	Dept. Income (Loss)	202,475	89.89	207,069	(4,594)	0	0.00
Current Month		Current Month		Current Month			Year to Date		Year to Date		Year to Date	
This Year		Budget		Last Year			This Year		Budget		Last Year	
						STATISTICS						
743		780		0		Cabin Rentals	743		780		O	
303		285		0		Cabin ADR	303		285		0	

Current Month This Year	(	Current Month Budget		rent Month ast Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year	
					TELEPHONE SCHEDULE						
					REVENUE						
20	0.01	235	(215)	0.00	Long Distance	20	0.01	235	(215)	0	0.00
20	0.01	235	(215)	0 0.00	Total Telephone Revenue	20	0.01	235	(215)	0	0.00
					COST OF CALLS						
1,286	0.45	1,200	86	0 0.00	Local	1,286	0.45	1,200	86	0	0.00
1,482	0.52	823	659	0.00	Long Distance	1,482	0.52	823	659	0	0.00
2,768	0.98	2,023	745	0 0.00	Total Cost of Calls	2,768	0.98	2,023	745	0	0.00
					EXPENSES						
609	0.22	770	(161)	0 0.00	Repairs Equip/Maint Contract	609	0.22	770	(161)	0	0.00
1,705	0.60	1,730	(25)	0.00	High Speed Internet	1,705	0.60	1,730	(25)	0	0.00
(5,062)	(1.79)	(4,288)	(774)	0.00	Telephone Income (Loss)	(5,062)	(1.79)	(4,288)	(774)	0	0.00
Current Month This Year	(	Current Month Budget		rent Month ast Year	STATISTICS	Year to Date This Year		Year to Date Budget		Year to Date Last Year	
2		27		0	Telephone Revenue PAR	2		27		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
					F	RENTALS-OTHER INCOME SCHE	DULE					
						SPACE & COMMISSIONS						
1,579	0.56	588	991	0	0.00	Arcade Commissions	1,579	0.56	588	991	0	0.00
995	0.35	1,000	(5)	0	0.00	Bike Rentals	995	0.35	1,000	(5)	0	0.00
2,943	1.04	3,000	(57)	0	0.00	Dock Rentals	2,943	1.04	3,000	(57)	0	0.00
10,056	3.56	19,000	(8,944)	0	0.00	RV Rentals	10,056	3.56	19,000	(8,944)	0	0.00
3,834	1.36	4,000	(166)	0	0.00	Marina Rentals	3,834	1.36	4,000	(166)	0	0.00
0	0.00	188	(188)	0	0.00	Laundry/Valet	0	0.00	188	(188)	0	0.00
0	0.00	823	(823)	0	0.00	Vending Commissions	0	0.00	823	(823)	0	0.00
21	0.01	0	21	0	0.00	In-house Movies/Rentals	21	0.01	0	21	0	0.00
0	0.00	705	(705)	0	0.00	Other Commissions	0	0.00	705	(705)	0	0.00
19,428	6.87	29,304	(9,876)	0	0.00	Total Commissions	19,428	6.87	29,304	(9,876)	0	0.00
,		- ,	(- , ,				, ,		- ,	(- / /		
0	0.00	0	0	0	0.00	Total Interest Income	0	0.00	0	0	0	0.00
						OTHER INCOME						
2,216	0.78	0	2,216	0	0.00	Package Incidentals	2,216	0.78	0	2,216	0	0.00
(193)	(0.07)	ő	(193)	0		2	(193)	(0.07)	0	(193)	0	0.00
(1)3)	(0.07)		(1)0)		0.00	outer meanie	(1)0)	(0.07)		(1)0)		0.00
2,023	0.72	0	2,023	0	0.00	Total Other Income	2,023	0.72	0	2,023	0	0.00
21,451	7.59	29,304	(7,853)	0	0.00	Total Rentals - Other Income	21,451	7.59	29,304	(7,853)	0	0.00
Comment Manth		Current Month		Current Month			Year to Date		Year to Date		Vt- D-t-	
Current Month This Year				Last Year			This Year				Year to Date Last Year	
Tills Tear		Budget		Last Teaf		STATISTICS	illis i eai		Budget		Last Tear	
2,220		3,349		0		Commissions PAR	2,220		3,349		0	
2,220		3,349		0		Total Rentals/Other Inc PAR	2,451		3,349		0	
2,431		3,349		U		Total Nellais/Outer file I AK	2,431		3,349		U	'

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
					AI	OMINSTRATIVE - GENERAL SCH	EDULE					
						PAYROLL & RELATED EXPENS						
14,496	1.54	12,820	1,676	0		Salaries & Wages - A & G	14,496	1.54	12,820	1,676	0	0.00
1,198	0.13	1,212	(14)	0		Payroll Taxes	1,198	0.13	1,212	(14)	0	0.00
1,166	0.12	1,122	44	0	0.00	Employee Benefits	1,166	0.12	1,122	44	0	0.00
16,860	1.79	15,154	1,706	0	0.00	Total Payroll - Related Expenses	16,860	1.79	15,154	1,706	0	0.00
						OTHER EXPENSES						
341	0.04	0	341	0		Bank Charges	341	0.04	0	341	0	0.00
13,342	1.41	19,036	(5,694)	0		Commissions - Credit Cards	13,342	1.41	19,036	(5,694)	0	0.00
(463)	(0.05)	0	(463)	0		Cash Short & Over	(463)	(0.05)	0	(463)	0	0.00
348	0.04	1,550	(1,202)	0		Computer/PMS Maint	348	0.04	1,550	(1,202)	0	0.00
1,700	0.18	1,000	700	0			1,700	0.18	1,000	700	0	0.00
410	0.04	200	210	0	0.00	Data Processing	410	0.04	200	210	0	0.00
975	0.10	0	975	0		Donations	975	0.10	0	975	0	0.00
225	0.02	0	225	0		Dues and Subscriptions	225	0.02	0	225	0	0.00
460	0.05	845	(385)	0		Education and Training	460	0.05	845	(385)	0	0.00
2,347	0.25	600	1,747	0	0.00	Human Resources	2,347	0.25	600	1,747	0	0.00
0	0.00	405	(405)	0	0.00	Licenses & Fees	0	0.00	405	(405)	0	0.00
2,525	0.27	100	2,425	0	0.00	Meals/Entertainment	2,525	0.27	100	2,425	0	0.00
567	0.06	600	(33)	0	0.00	Payroll Processing Fee	567	0.06	600	(33)	0	0.00
710	0.08	1,000	(290)	0			710	0.08	1,000	(290)	0	0.00
830	0.09	200	630	0	0.00	Printing and Stationery	830	0.09	200	630	0	0.00
0	0.00	0	0	0		Professional Fees	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Provision for Doubtful A/R	0	0.00	0	0	0	0.00
20	0.00	0	20	0		Security	20	0.00	0	20	0	0.00
3,941	0.42	1,200	2,741	0		Supplies - Operating	3,941	0.42	1,200	2,741	0	0.00
156	0.02	175	(19)	0	0.00	Telephone	156	0.02	175	(19)	0	0.00
457	0.05	750	(293)	0		Travel	457	0.05	750	(293)	0	0.00
0	0.00	0	0	0		Vehicle Expense	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Other Admin Expenses	0	0.00	0	0	0	0.00
28,891	3.06	27,661	1,230	0	0.00	Total Other Expenses	28,891	3.06	27,661	1,230	0	0.00
45,751	4.85	42,815	2,936	0	0.00	Total Admin-General Expenses	45,751	4.85	42,815	2,936	0	0.00
Current Month		Current Month		Current Month			Year to Date This Year		Year to Date		Year to Date	
This Year		Budget		Last Year		STATISTICS	illis i eai		Budget		Last Year	
5,229		4,893		0		A & G PAR	5,229		4,893		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						SALES & MARKETING SCHEDU PAYROLL & RELATED EXPENS						
14,950	1.58	17,135	(2,185)	0	0.00	Salaries & Wages	14,950	1.58	17,135	(2,185)	0	0.00
919	0.10	1,619	(700)	0	0.00	Payroll Taxes	919	0.10	1,619	(700)	0	0.00
281	0.03	1,222	(941)	0	0.00	Employee Benefits	281	0.03	1,222	(941)	0	0.00
16,150	1.71	19,976	(3,826)	0	0.00	Total Payroll - Related Expenses	16,150	1.71	19,976	(3,826)	0	0.00
						OTHER EXPENSES MEDIA						
0	0.00	0	0	0	0.00	Airport/Travel Center Displays	0	0.00	0	0	0	0.00
6,545	0.69	3,510	3,035	0		Billboards	6,545	0.69	3,510	3,035	0	0.00
862	0.09	1,564	(702)	0	0.00	Interactive Marketing	862	0.09	1,564	(702)	0	0.00
7,246	0.77	3,555	3,691	0	0.00	Newspaper/Magazines	7,246	0.77	3,555	3,691	0	0.00
2,871	0.30	1,585	1,286	0	0.00	Radio/TV	2,871	0.30	1,585	1,286	0	0.00
377	0.04	2,400	(2,023)	0	0.00	Trade Pub/Directories	377	0.04	2,400	(2,023)	0	0.00
17,901	1.90	12,614	5,287	0	0.00	Total Media	17,901	1.90	12,614	5,287	0	0.00
						OTHER SALES EXPENSES:						
3,270	0.35	4,250	(980)	0		Brochures/Stuffers	3,270	0.35	4,250	(980)	0	0.00
0	0.00	2,500	(2,500)	0		Direct Mail Programs	0	0.00	2,500	(2,500)	0	0.00
494	0.05	725	(231)	0		Dues and Subscriptions	494	0.05	725	(231)	0	0.00
275	0.03	300	(25)	0		In-house/Property Signage	275	0.03	300	(25)	0	0.00
0	0.00	500	(500)	0	0.00	Postage and Telegrams	0	0.00	500	(500)	0	0.00
3,792	0.40	4,000	(208)	0		Production/Design	3,792	0.40	4,000	(208)	0	0.00
5,668	0.60	500	5,168	0		Promotion Promotions - Food & Bev	5,668	0.60 0.00	500	5,168	0	0.00 0.00
(16) 0	0.00	1,000 0	(1,016)	0	0.00	Promotions - Buccaneer Bay	(16) 0	0.00	1,000 0	(1,016) 0	0	0.00
1,018	0.00	2,000	(982)	0		Promotions - Golf	1,018	0.00	2,000	(982)	0	0.00
371	0.11	250	121	0		Meals/Entertainment	371	0.11	250	121	0	0.00
89	0.04	1,500	(1,411)	0		Stationery & Forms	89	0.04	1,500	(1,411)	0	0.00
1,953	0.01	200	1,753	0	0.00	Supplies - Operating	1,953	0.01	200	1,753	0	0.00
293	0.03	150	143	0	0.00	Telephone	293	0.03	150	143	0	0.00
1,590	0.17	750	840	0		Travel	1,590	0.03	750	840	0	0.00
11,533	1.22	6,650	4,883	0	0.00	Other Sales Expense	11,533	1.22	6,650	4,883	0	0.00
30,330	3.21	25,275	5,055	0	0.00	Total Other Sales Expense	30,330	3.21	25,275	5,055	0	0.00
64,381	6.82	57,865	6,516	0	0.00	Total Marketing Expense	64,381	6.82	57,865	6,516	0	0.00
												1
Current Month		Current Month	Current Month	Current Month			Year to Date		Year to Date	Year to Date	Year to Date	
This Year	Percent	Budget	Variance	Last Year	Percent		This Year	Percent	Budget	Variance	Last Year	Percent
						STATISTICS						
7,358		6,613		0		Total Marketing Expense PAR	7,358		6,613		0	)

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						PROPERTY OPER/MAINT SCHEDU	JLE					
						PAYROLL & RELATED EXPENSE	ES					
11,777	1.25	18,003	(6,226)	0	0.00	Salaries & Wages - POM	11,777	1.25	18,003	(6,226)	0	0.00
974	0.10	1,701	(727)	0	0.00	Payroll Taxes	974	0.10	1,701	(727)	0	0.00
1,711	0.18	1,347	364	0	0.00	Employee Benefits	1,711	0.18	1,347	364	0	0.00
14,462	1.53	21,051	(6,589)	0	0.00	Total Payroll - Related Expenses	14,462	1.53	21,051	(6,589)	0	0.00
						OTHER EXPENSES						
59	0.01	300	(241)	0	0.00	Building Maintenance	59	0.01	300	(241)	0	0.00
615	0.07	0	615	0	0.00	Elec/Mechanical Equip	615	0.07	0	615	0	0.00
1,348	0.14	300	1,048	0	0.00	Floor Covering	1,348	0.14	300	1,048	0	0.00
280	0.03	3,000	(2,720)	0	0.00	Furn/Fixtures/Equipment	280	0.03	3,000	(2,720)	0	0.00
0	0.00	480	(480)	0	0.00	Grounds & Landscaping-Resort	0	0.00	480	(480)	0	0.00
0	0.00	580	(580)	0	0.00	Grounds & Landscaping-Cabins	0	0.00	580	(580)	0	0.00
0	0.00	50	(50)	0	0.00	Painting & Decorating	0	0.00	50	(50)	0	0.00
590	0.06	400	190	0	0.00	Pest Control	590	0.06	400	190	0	0.00
1,034	0.11	350	684	0	0.00	Plumbing Repairs/Supplies	1,034	0.11	350	684	0	0.00
1,917	0.20	1,300	617	0	0.00	Removal of Waste	1,917	0.20	1,300	617	0	0.00
0	0.00	100	(100)	0	0.00	Supplies - Building	0	0.00	100	(100)	0	0.00
0	0.00	250	(250)	0	0.00	Supplies - Building	0	0.00	250	(250)	0	0.00
574	0.06	300	274	0	0.00	Supplies - Oper/Engineering	574	0.06	300	274	0	0.00
684	0.07	0	684	0	0.00	Swim Pool/Hot Tub/Sauna	684	0.07	0	684	0	0.00
627	0.07	50	577	0	0.00	Telephone	627	0.07	50	577	0	0.00
110	0.01	50	60	0	0.00	Travel - Local Mileage	110	0.01	50	60	0	0.00
0	0.00	0	0	0	0.00	Television Repairs	0	0.00	0	0	0	0.00
72	0.01	150	(78)	0	0.00	Uniforms	72	0.01	150	(78)	0	0.00
0	0.00	0	0	0	0.00	Loss & Damage	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Other Maintenance Expense	0	0.00	0	0	0	0.00
7,910	0.84	7,660	250	0	0.00	Total Other Expenses	7,910	0.84	7,660	250	0	0.00
22,372	2.37	28,711	(6,339)	0	0.00	Total Prop Oper/Maintenance	22,372	2.37	28,711	(6,339)	0	0.00
Current Month		Current Month		Current Month			Year to Date		Year to Date		Year to Date	
This Year		Budget		Last Year		STATISTICS	This Year		Budget		Last Year	
2,557		3,281		0		Total POM PAR	2,557		3,281		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						ENERGY COSTS SCHEDULE						
25,114 9,507 3,053	2.66 1.01 0.32	16,000 13,000 2,000	9,114 (3,493) 1,053	0 0 0	0.00	Electricity Fuels Water & Sewer	25,114 9,507 3,053	2.66 1.01 0.32	16,000 13,000 2,000	9,114 (3,493) 1,053	0 0 0	0.00 0.00 0.00
37,674	3.99	31,000	6,674	0	0.00	Total Energy Costs	37,674	3.99	31,000	6,674	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year		STATISTICS	Year to Date This Year		Year to Date Budget		Year to Date Last Year	
4,306		3,543		0		Total Energy Cost PAR	4,306		3,543		0	
Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						MANAGEMENT FEE SCHEDUI	Æ					
18,500	1.96	18,500	0	0	0.00	Base Management Fee	18,500	1.96	18,500	0	0	0.00
18,500	1.96	18,500	0	0	0.00	Total Mgmt & Other Fees	18,500	1.96	18,500	0	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year		STATISTICS	Year to Date This Year		Year to Date Budget		Year to Date Last Year	
0.02		0.02		0		Base Fees/Total Revenue	0.04		0.04		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
				REI	NT, PRO	FIXED CHARGES SCHEDULE PERTY TAX, INSURANCE & CAPIT	AL EXPENSES					
						RENT						
0	0.00	0	0	0	0.00	Total Rent	0	0.00	0	0	0	0.00
					TA	AXES OTHER THAN INCOME, PAYI	ROLL					
0	0.00	0	0	0	0.00	Total Other Taxes	0	0.00	0	0	0	0.00
15,722	1.67	14,900	822	0	0.00	INSURANCE ON BLDG/CONTENT Insurance Expense	rs 15,722	1.67	14,900	822	0	0.00
15,722	1.67	14,900	822	0		Total Insurance	15,722	1.67	14,900	822	0	0.00
						INTEREST EXPENSE						
126,293	13.38	125,624	669	0	0.00	Interest Expense - Mortgage	126,293	13.38	125,624	669	0	0.00
126,293	13.38	125,624	669	0	0.00	Total Interest Expense	126,293	13.38	125,624	669	0	0.00
						DEPRECIATION						
0	0.00	0	0	0	0.00	Total Depreciation & Amortizatio	0	0.00	0	0	0	0.00
142,015	15.05	140,524	1,491	0	0.00	Total Rent, Tax, Ins, Capital Exp	142,015	15.05	140,524	1,491	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year		STATISTICS	Year to Date This Year		Year to Date Budget		Year to Date Last Year	
0 1,797 14,433		0 1,703 14,357		0 0 0		Real Estate Taxes PAR Insurance PAR Interest Expense PAR	0 1,797 14,433		0 1,703 14,357		0 0 0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
11110 1011	1 0100111	Buaget	v annance	Sust Tour	1 0100111	FOOD SCHEDULE	Timo Tour	1 0100111	Duaget	, arianee	Eust Tear	1 0100111
						DEVENIE						
165,842	71.91	189,981	(24,139)	0	0.00	REVENUE Dining Room	165,842	71.91	189,981	(24,139)	0	0.00
105,642	0.00	109,901	(24,139)	0	0.00	Bar Area	105,642	0.00	109,901	(24,139)	0	0.00
55,524	24.08	81,800	(26,276)	0		Banquet	55,524	24.08	81,800	(26,276)	0	0.00
0	0.00	01,800	(20,270)	0	0.00	Hotel/Room Service	0	0.00	0	(20,270)	0	0.00
0	0.00	0	0	0	0.00	Catering	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Take Out	0	0.00	0	0	0	0.00
(4,255)	(1.85)	0	(4,255)	0	0.00	Discounts	(4,255)	(1.85)	0	(4,255)	0	0.00
217,111	94.15	271,781	(54,670)	0	0.00	Food Revenue	217,111	94.15	271,781	(54,670)	0	0.00
217,111	71.13	271,701	(31,070)	· ·	0.00	1 ood Revende	217,111	71.13	271,701	(31,070)	· ·	0.00
						OTHER INCOME						
5,369	2.33	3,900	1,469	0		Meeting Room Rentals	5,369	2.33	3,900	1,469	0	0.00
367	0.16	0	367	0	0.00		367	0.16	0	367	0	0.00
2,000	0.87	2,340	(340)	0	0.00	Misc. Banquet Income - AV	2,000	0.87	2,340	(340)	0	0.00
150	0.07	0	150	0	0.00	Misc. Other Income	150	0.07	0	150	0	0.00
5,615	2.43	7,020	(1,405)	0	0.00	Service Charge	5,615	2.43	7,020	(1,405)	0	0.00
13,501	5.85	13,260	241	0	0.00	Total Other Revenue	13,501	5.85	13,260	241	0	0.00
230,612	100.00	285,041	(54,429)	0	0.00	Total Food Revenue	230,612	100.00	285,041	(54,429)	0	0.00
77.770	22.55	07.100	(10.550)		0.00	FOOD COST OF SALES	77.770	22.55	05.122	(10.550)		0.00
75,570	32.77	95,123	(19,553)	0	0.00	Food Consumed	75,570	32.77	95,123	(19,553)	0	0.00
75,570	32.77	95,123	(19,553)	0	0.00	Total Cost of Sales	75,570	32.77	95,123	(19,553)	0	0.00
155,042	67.23	189,918	(34,876)	0	0.00	Gross Food Income	155,042	67.23	189,918	(34,876)	0	0.00
155,042	07.23	169,916	(34,870)	Ü	0.00	Gloss Food Income	133,042	07.23	109,910	(34,870)	O	0.00
						PAYROLL & RELATED EXPENSES						
6,699	2.90	6,250	449	0	0.00	Salaries & Wages-F& B Director	6,699	2.90	6,250	449	0	0.00
3,167	1.37	3,167	0	0	0.00	Salaries & Wages-Rest Mgr	3,167	1.37	3,167	0	0	0.00
5,720	2.48	4,092	1,628	0	0.00	Salaries & Wages-Rest Suprv	5,720	2.48	4,092	1,628	0	0.00
15,310	6.64	17,098	(1,788)	0	0.00	Salaries & Wages-Dining Server	15,310	6.64	17,098	(1,788)	0	0.00
5,003	2.17	3,972	1,031	0	0.00	Salaries & Wages-Busser	5,003	2.17	3,972	1,031	0	0.00
4,699	2.04	6,951	(2,252)	0	0.00	Salaries & Wages-Host/Hostess	4,699	2.04	6,951	(2,252)	0	0.00
507	0.22	3,083	(2,576)	0	0.00		507	0.22	3,083	(2,576)	0	0.00
8,746	3.79	8,180	566	0	0.00	Salaries & Wages-Banquet Serv	8,746	3.79	8,180	566	0	0.00
0	0.00	1,560	(1,560)	0	0.00	Salaries & Wages-Set Up Staff	0	0.00	1,560	(1,560)	0	0.00
17,883	7.75	28,497	(10,614)	0	0.00	Salaries & Wages-Cooks	17,883	7.75	28,497	(10,614)	0	0.00
2,081	0.90	6,544	(4,463)	0	0.00	Salaries & Wages-Banquet Cooks	2,081	0.90	6,544	(4,463)	0	0.00
4,167	1.81	4,333	(166)	0	0.00	Salaries & Wages-Kitchen Mgr	4,167	1.81	4,333	(166)	0	0.00
7,724	3.35	9,512	(1,788)	0	0.00	Salaries & Wages-Dishwasher	7,724	3.35	9,512	(1,788)	0	0.00
0	0.00	1,488	(1,488)	0	0.00	Salaries & Wages-Cleaning	0	0.00	1,488	(1,488)	0	0.00
5,269	2.28	0	5,269	0	0.00	Salaries & Wages-Special Event	5,269	2.28	0	5,269	0	0.00
9,837	4.27	9,897	(60)	0	0.00	Payroll Taxes	9,837	4.27	9,897	(60)	0	0.00
7,199	3.12	6,309	890	0	0.00	Employee Benefits	7,199	3.12	6,309	890	0	0.00
104,011	45.10	120,933	(16,922)	0	0.00	Total Payroll - Related Expenses	104,011	45.10	120,933	(16,922)	0	0.00

Current Month		Current Month	Current Month	Current Month			Year to Date		Year to Date	Year to Date	Year to Date	
This Year	Percent	Budget	Variance	Last Year	Percent	OTHER EMPENDED	This Year	Percent	Budget	Variance	Last Year	Percent
0	0.00	5.4.4	(514)	0	0.00	OTHER EXPENSES	0	0.00	~ 4.4	(5.4.4)	0	0.00
0	0.00	544	(544)	0			0	0.00	544	(544)	0	0.00
132	0.06	625	(493)	0	0.00	Contract Cleaning	132	0.06	625	(493)	0	0.00
5,750	2.49	5	5,745	0	0.00	Contract Labor	5,750	2.49	5	5,745	0	0.00
0	0.00	200	(200)	0	0.00	Decorations	0	0.00	200	(200)	0	0.00
0	0.00	1,359	(1,359)	0	0.00	Glassware	0	0.00	1,359	(1,359)	0	0.00
760	0.33	408	352	0	0.00	Kitchen Fuel	760	0.33	408	352	0	0.00
4,651	2.02	10,328	(5,677)	0	0.00	Laundry & Dry Cleaning	4,651	2.02	10,328	(5,677)	0	0.00
0	0.00	122	(122)	0	0.00	License and Taxes	0	0.00	122	(122)	0	0.00
0	0.00	272	(272)	0	0.00	Linens	0	0.00	272	(272)	0	0.00
79	0.03	667	(588)	0	0.00	Menus	79	0.03	667	(588)	0	0.00
434	0.19	408	26	0	0.00	Silverware	434	0.19	408	26	0	0.00
2,207	0.96	4,077	(1,870)	0	0.00	Supplies - Cleaning	2,207	0.96	4,077	(1,870)	0	0.00
258	0.11	544	(286)	0	0.00	Supplies - Guest/Dining	258	0.11	544	(286)	0	0.00
1,470	0.64	4,756	(3,286)	0	0.00	Supplies-Kitchen/Utensils	1,470	0.64	4,756	(3,286)	0	0.00
14	0.01	82	(68)	0	0.00	Supplies - Medical	14	0.01	82	(68)	0	0.00
722	0.31	500	222	0	0.00	Supplies - Paper	722	0.31	500	222	0	0.00
341	0.15	150	191	0	0.00	Supplies-Printing/Office	341	0.15	150	191	0	0.00
1,487	0.64	870	617	0	0.00	Supplies - To Go	1,487	0.64	870	617	0	0.00
113	0.05	0	113	0	0.00	Supplies - Other	113	0.05	0	113	0	0.00
150	0.07	250	(100)	0	0.00	Telephone - Food	150	0.07	250	(100)	0	0.00
48	0.02	200	(152)	0	0.00	Travel	48	0.02	200	(152)	0	0.00
455	0.20	1,087	(632)	0	0.00	Uniforms - Foods	455	0.20	1,087	(632)	0	0.00
19,071	8.27	27,454	(8,383)	0	0.00	Total Other Expenses	19,071	8.27	27,454	(8,383)	0	0.00
31,960	13.86	41,531	(9,571)	0	0.00	Food Department Income (Loss)	31,960	13.86	41,531	(9,571)	0	0.00
Current Month		Current Month		Current Month			Year to Date	Van	r to Date	Ve	ear to Date	
This Year		Budget		Last Year			This Year		udget		ast Year	
Imo Ica		Duager		Lust I cul		STATISTICS	11113 1041	D	uugot	1	2451 1041	
0.82		0.97		0		Food Rev/Room Revenue	0.82		0.97		0	

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent	BEVERAGE SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
16,609	41.70	18,238	(1,629)	0	0.00	REVENUES Restaurant - Liquor Sales	16,609	41.70	18,238	(1,629)	0	0.00
13,617	34.19	20,518	(6,901)	0	0.00	Restaurant - Beer Sales	13,617	34.19	20,518	(6,901)	0	0.00
6,354	15.95	6,839	(485)	0	0.00	Restaurant - Wine Sales	6,354	15.95	6,839	(485)	0	0.00
36,580	91.84	45,595	(9,015)	0	0.00	Restaurant Beverage Revenue	36,580	91.84	45,595	(9,015)	0	0.00
452	1 14	4.200	(2.927)	0	0.00	D 4 1 01	452	1 14	4.200	(2.927)	0	0.00
453	1.14 6.41	4,290	(3,837)	0	0.00	Banquet - Liquor Sales	453	1.14 6.41	4,290 8,580	(3,837)	0	0.00 0.00
2,554 244	0.41	8,580 4,290	(6,026) (4,046)	0	0.00	Banquet - Beer Sales Banquet - Wine Sales	2,554 244	0.41	4,290	(6,026) (4,046)	0	0.00
0	0.00	4,290	(4,040)	0	0.00	Other Beverage Income	0	0.00	4,290	(4,040)	0	0.00
	0.00					C		0.00				0.00
3,251	8.16	17,160	(13,909)	0	0.00	Banquet Beverage Revenue	3,251	8.16	17,160	(13,909)	0	0.00
39,831	100.00	62,755	(22,924)	0	0.00	Beverage Revenue	39,831	100.00	62,755	(22,924)	0	0.00
						BEVERAGE COST OF SALES						
5,963	14.97	4,055	1,908	0	0.00	Liquor Consumed	5,963	14.97	4,055	1,908	0	0.00
6,685	16.78	7,856	(1,171)	0	0.00	Beer Consumed	6,685	16.78	7,856	(1,171)	0	0.00
4,619	11.60	3,895	724	0	0.00	Wine Consumed	4,619	11.60	3,895	724	0	0.00
1,970	4.95	3,138	(1,168)	0	0.00	Beverage Mixers	1,970	4.95	3,138	(1,168)	0	0.00
299	0.75	0	299	0	0.00	Other Cost of Sales	299	0.75	0	299	0	0.00
19,536	49.05	18,944	592	0	0.00	Total Cost of Sales	19,536	49.05	18,944	592	0	0.00
20,295	50.95	43,811	(23,516)	0	0.00	Gross Beverage Income	20,295	50.95	43,811	(23,516)	0	0.00
						PAYROLL & RELATED EXPENSES						
3,730	9.36	15,958	(12,228)	0	0.00	Salaries & Wages - Dining Room	3,730	9.36	15,958	(12,228)	0	0.00
0	0.00	3,432	(3,432)	0	0.00	Salaries & Wages - Banquet	0	0.00	3,432	(3,432)	0	0.00
1,854	4.65	2,000	(146)	0	0.00	Salaries & Wages - Admin	1,854	4.65	2,000	(146)	0	0.00
674	1.69	2,021	(1,347)	0	0.00	Payroll Taxes	674	1.69	2,021	(1,347)	0	0.00
(277)	(0.70)	1,042	(1,319)	0	0.00	Employee Benefits	(277)	(0.70)	1,042	(1,319)	0	0.00
5,981	15.02	24,453	(18,472)	0	0.00	Total Payroll - Related Expenses	5,981	15.02	24,453	(18,472)	0	0.00

Current Month		Current Month		Current Month			Year to Date		Year to Date		Year to Date	
This Year	Percent	Budget	Variance	Last Year	Percent		This Year	Percent	Budget	Variance	Last Year	Percent
						OTHER EXPENSES						
147	0.37	0	147	0	0.00	Contract Labor	147	0.37	0	147	0	0.00
0	0.00	941	(941)	0	0.00	Glassware	0	0.00	941	(941)	0	0.00
200	0.50	200	0	0	0.00	Insurance - Liability	200	0.50	200	0	0	0.00
3,758	9.43	3,200	558	0	0.00	Music & Entertainment	3,758	9.43	3,200	558	0	0.00
400	1.00	167	233	0	0.00	Personnel Training	400	1.00	167	233	0	0.00
107	0.27	314	(207)	0	0.00	Supplies - Cleaning	107	0.27	314	(207)	0	0.00
307	0.77	126	181	0	0.00	Supplies - Guest/Dining	307	0.77	126	181	0	0.00
0	0.00	188	(188)	0	0.00	Supplies - Bar/Utensils	0	0.00	188	(188)	0	0.00
552	1.39	753	(201)	0	0.00	Supplies - Paper	552	1.39	753	(201)	0	0.00
5,471	13.74	5,889	(418)	0	0.00	Total Other Expenses	5,471	13.74	5,889	(418)	0	0.00
8,843	22.20	13,469	(4,626)	0	0.00	Beverage Department Income	8,843	22.20	13,469	(4,626)	0	0.00
Current Month		Current Month		Current Month			Year to Date	Year	to Date	Ye	ar to Date	
This Year		Budget		Last Year			This Year	Bı	ıdget	L	ast Year	
						STATISTICS						
0.17		0.22		0		Bev Rev/Food Revenue	0.17		0.22		0	
0.17		0.21		0		Bev Rev/Room Revenue	0.14		0.21		0	
0.14		0.21		U		Bet Ret/Room Revenue	0.14		0.21		O	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	GIFT SHOP SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						011 1 51101 5 01125 0 25						
						REVENUE						
8,545	103.85	9,391	(846)	0		1	8,545	103.85	9,391	(846)	0	0.00
(317)	(3.85)	0	(317)	0	0.00	Discounts - Gift Shop	(317)	(3.85)	0	(317)	0	0.00
8,228	100.00	9,391	(1,163)	0	0.00	Gift Shop Revenue	8,228	100.00	9,391	(1,163)	0	0.00
						GIFT SHOP COST OF SALES						
5,262	63.95	4,696	566	0	0.00	Gift Shop Cost of Sales	5,262	63.95	4,696	566	0	0.00
						•						
5,262	63.95	4,696	566	0	0.00	Total Cost of Sales	5,262	63.95	4,696	566	0	0.00
2,966	36.05	4,695	(1,729)	0	0.00	Gross Gift Shop Income	2,966	36.05	4,695	(1,729)	0	0.00
						PAYROLL & RELATED EXPENSES						
1,572	19.11	1,984	(412)	0	0.00		1,572	19.11	1,984	(412)	0	0.00
152	1.85	188	(36)	0	0.00		152	1.85	188	(36)	0	0.00
82	1.00	83	(1)	0		•	82	1.00	83	(1)	0	0.00
1,806	21.95	2,255	(449)	0	0.00	Total Payroll - Related Expenses	1,806	21.95	2,255	(449)	0	0.00
						OTHER EXPENSES						
0	0.00	50	(50)	0	0.00		0	0.00	50	(50)	0	0.00
0	0.00	50	(50)	0	0.00	Total Other Expenses	0	0.00	50	(50)	0	0.00
1,160	14.10	2,390	(1,230)	0	0.00	Gift Department Income (Loss)	1,160	14.10	2,390	(1,230)	0	0.00
Current Month		Current Month		Current Month		v.	to Date	V	to Date	37	ear to Date	
This Year		Budget		Last Year			to Date Year		to Date udget		ar to Date Last Year	
ino iou		Daager		Zuot Toul		STATISTICS		ъ.				
940		1,073		0		Gift Sales PAR	940		1,073		0	

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent	BUCCANEER BAY SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
10,229	43.78	6,550	3,679	0	0.00	REVENUES Waterpark Passes	10,229	43.78	6,550	3,679	0	0.00
40	0.17	0,330	40	0	0.00	Waterpark Merchandise	40	0.17	0,330	40	0	0.00
10,269	43.95	6,550	3,719	0	0.00	Waterpark Revenue	10,269	43.95	6,550	3,719	0	0.00
13,163	56.33	18,781	(5,618)	0	0.00	Waterpark Snack Bar Food	13,163	56.33	18,781	(5,618)	0	0.00
1,645	7.04	6,260	(4,615)	0	0.00	Waterpark Snack Bar Beverage	1,645	7.04	6,260	(4,615)	0	0.00
(1,711)	(7.32)	0	(1,711)	0	0.00	Discounts - Waterpark	(1,711)	(7.32)	0	(1,711)	0	0.00
13,097	56.05	25,041	(11,944)	0	0.00	Waterpark Food & Beverage	13,097	56.05	25,041	(11,944)	0	0.00
23,366	100.00	31,591	(8,225)	0	0.00	Buccaneer Bay Revenue	23,366	100.00	31,591	(8,225)	0	0.00
						SNACK BAR COST OF SALES						
6,374	27.28	6,198	176	0	0.00	Snack Bar Food Costs	6,374	27.28	6,198	176	0	0.00
260	1.11	1,878	(1,618)	0	0.00	Snack Bar Beverage Cost	260	1.11	1,878	(1,618)	0	0.00
487	2.08	1,252	(765)	0	0.00	Other Cost of Sales	487	2.08	1,252	(765)	0	0.00
7,121	30.48	9,328	(2,207)	0	0.00	Total Cost of Sales	7,121	30.48	9,328	(2,207)	0	0.00
16,245	69.52	22,263	(6,018)	0	0.00	Gross Waterpark Income	16,245	69.52	22,263	(6,018)	0	0.00
						PAYROLL & RELATED EXPENSES						
10,046	42.99	6,144	3,902	0	0.00	Salaries & Wages - Lifeguards	10,046	42.99	6,144	3,902	0	0.00
2,967	12.70	3,033	(66)	0	0.00	Salaries & Wages- WPark Suprv	2,967	12.70	3,033	(66)	0	0.00
4,162	17.81	4,248	(86)	0	0.00	Salaries & Wages -Snack Bar	4,162	17.81	4,248	(86)	0	0.00
1,589	6.80	1,268	321	0	0.00	Payroll Taxes	1,589	6.80	1,268	321	0	0.00
1,655	7.08	1,520	135	0	0.00	Employee Benefits	1,655	7.08	1,520	135	0	0.00
20,419	87.39	16,213	4,206	0	0.00	Total Payroll - Related Expenses	20,419	87.39	16,213	4,206	0	0.00

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
						OTHER EXPENSES						
811	2.04	849	(38)	0	0.00	Chemicals	811	2.04	849	(38)	0	0.00
321	0.81	250	71	0	0.00	Linen/Pool Towels	321	0.81	250	71	0	0.00
177	0.44	125	52	0	0.00	Safety Equipment	177	0.44	125	52	0	0.00
100	0.25	100	0	0	0.00	Supplies - Cleaning	100	0.25	100	0	0	0.00
410	1.03	707	(297)	0	0.00	Supplies - Guest	410	1.03	707	(297)	0	0.00
0	0.00	83	(83)	0	0.00	Supplies - Other	0	0.00	83	(83)	0	0.00
50	0.13	50	0	0	0.00	Telephone	50	0.13	50	0	0	0.00
0	0.00	100	(100)	0	0.00	Training Equipment	0	0.00	100	(100)	0	0.00
636	1.60	208	428	0	0.00	Uniforms	636	1.60	208	428	0	0.00
2,505	6.29	2,472	33	0	0.00	Total Other Expenses	2,505	6.29	2,472	33	0	0.00
(6,679)	(24.15)	3,578	(10,257)	0	0.00	Buccaneer Bay Dept Income	(6,679)	(24.15)	3,578	(10,257)	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year			Year to Date This Year		to Date udget		ar to Date ast Year	
inis i cai		Duuget		Last Teal		STATISTICS	Tills Teal	Б	uugei	L	ast 1 cal	
2,670		3,610		0		Buccanneer Bay Rev PAR	2,670		3,610		0	

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
		g.:				THE PRESERVE						
						REVENUES						
57,756	51.36	144,143	(86,387)	0	0.00	Golf Rounds	57,756	51.36	144,143	(86,387)	0	0.00
467	0.42	0	467	0	0.00	Golf Membership	467	0.42	0	467	0	0.00
1,106	0.98	0	1,106	0	0.00	Range Fees	1,106	0.98	0	1,106	0	0.00
25,979	23.10	0	25,979	0		Cart Rental	25,979	23.10	0	25,979	0	0.00
1,260	1.12	0	1,260	0	0.00	Club Rental	1,260	1.12	0	1,260	0	0.00
5,535	4.92	20,878	(15,343)	0	0.00	Pro Shop Hard Goods	5,535	4.92	20,878	(15,343)	0	0.00
13,182	11.72	0	13,182	0	0.00	Pro Shop Soft Goods	13,182	11.72	0	13,182	0	0.00
27	0.02	0	27	0	0.00	Tournament Fee	27	0.02	0	27	0	0.00
(12,125)	(10.78)	0	(12,125)	0	0.00	Discounts	(12,125)	(10.78)	0	(12,125)	0	0.00
93,187	82.87	165,021	(71,834)	0	0.00	Preserve Golf Revenue	93,187	82.87	165,021	(71,834)	0	0.00
10,122	9.00	10,225	(103)	0	0.00	Club House Food Revenue	10,122	9.00	10,225	(103)	0	0.00
9,140	8.13	10,224	(1,084)	0	0.00	Club House Beverage Revenue	9,140	8.13	10,224	(1,084)	0	0.00
19,262	17.13	20,449	(1,187)	0	0.00	Preserve Food & Beverage	19,262	17.13	20,449	(1,187)	0	0.00
112,449	100.00	185,470	(73,021)	0	0.00	The Preserve Revenue	112,449	100.00	185,470	(73,021)	0	0.00
						PRESERVE COST OF SALES						
9,694	8.62	13,571	(3,877)	0	0.00	Pro Shop Cost of Sales	9,694	8.62	13,571	(3,877)	0	0.00
404	0.36	0	404	0	0.00	Other Golf Cost of Sales	404	0.36	0	404	0	0.00
4,946	4.40	4,519	427	0	0.00	Golf Food Cost	4,946	4.40	4,519	427	0	0.00
2,513	2.23	2,434	79	0	0.00	Golf Beverage Cost	2,513	2.23	2,434	79	0	0.00
17,557	15.61	20,524	(2,967)	0	0.00	Total Cost of Sales	17,557	15.61	20,524	(2,967)	0	0.00
94,892	84.39	164,946	(70,054)	0	0.00	Gross Golf Income	94,892	84.39	164,946	(70,054)	0	0.00
2.050	2.52	4.4.60	(202)		0.00	PAYROLL & RELATED EXPENSES	2.050	2.52	4.4.50	(202)		0.00
3,958	3.52	4,160	(202)	0		Salaries & Wages-Dir of Golf	3,958	3.52	4,160	(202)	0	0.00
2,000	1.78	1,820	180	0	0.00	Salaries & Wages-Golf Asst Pro	2,000	1.78	1,820	180	0	0.00
4,063	3.61	4,160	(97)	0	0.00	Salaries & Wages-Golf Superint	4,063	3.61	4,160	(97)	0	0.00
2,500 6,684	2.22 5.94	2,600	(100)	0	0.00	Salaries & Wages-Asst Superint	2,500 6,684	2.22 5.94	2,600	(100)	0	0.00
4,131	3.94	8,080 4,520	(1,396) (389)	0	0.00	Salaries & Wages-Outside Serv Salaries & Wages-Golf F & B	4,131	3.94	8,080 4,520	(1,396) (389)	0	0.00
4,131 2,782	2.47	4,520 3,500	(718)	0	0.00	Salaries & Wages-Golf Pro Shop	2,782	2.47	4,520 3,500	(718)	0	0.00
15,319	13.62	22,156	(6,837)	0	0.00	Salaries & Wages-Golf Grounds	15,319	13.62	22,156	(6,837)	0	0.00
1,602	13.02	1,615	(13)	0	0.00	Salaries & Wages-Golf Maint	1,602	13.02	1,615	(13)	0	0.00
3,885	3.45	4,972	(1,087)	0	0.00	Payroll Taxes	3,885	3.45	4,972	(1,087)	0	0.00
1,576	1.40	1,852	(276)	0		Employee Benefits	1,576	1.40	1,852	(276)	0	0.00
48,500	43.13	59,435	(10,935)	0	0.00	Total Payroll - Related Expenses	48,500	43.13	59,435	(10,935)	0	0.00

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
						OTHER EXPENSES						
0	0.00	1,700	(1,700)	0	0.00		0	0.00	1,700	(1,700)	0	0.00
5,390	13.53	3,500	1,890	0	0.00	Fertilizer	5,390	13.53	3,500	1,890	0	0.00
1,812	4.55	2,700	(888)	0			1,812	4.55	2,700	(888)	0	0.00
539	1.35	3,100	(2,561)	0	0.00	Seed, Sod, Sand	539	1.35	3,100	(2,561)	0	0.00
6,437	16.16	6,100	337	0	0.00	Treatment Costs	6,437	16.16	6,100	337	0	0.00
2,639	6.63	4,000	(1,361)	0	0.00	Water/Irrigation	2,639	6.63	4,000	(1,361)	0	0.00
885	2.22	720	165	0	0.00	Equipment Parts/Repairs	885	2.22	720	165	0	0.00
0	0.00	100	(100)	0	0.00	Furniture Fixtures Equip -Golf	0	0.00	100	(100)	0	0.00
15,286	38.38	15,300	(14)	0	0.00	Golf Cars	15,286	38.38	15,300	(14)	0	0.00
0	0.00	200	(200)	0	0.00	Course Equipment	0	0.00	200	(200)	0	0.00
256	0.64	200	56	0	0.00	Supplies - Cleaning	256	0.64	200	56	0	0.00
0	0.00	200	(200)	0	0.00	Supplies - Guest	0	0.00	200	(200)	0	0.00
31	0.08	150	(119)	0	0.00	Supplies - Kitchen	31	0.08	150	(119)	0	0.00
20	0.05	0	20	0	0.00	Supplies - Other	20	0.05	0	20	0	0.00
495	1.24	0	495	0	0.00	Licenses & Permits	495	1.24	0	495	0	0.00
0	0.00	25	(25)	0	0.00	Office Supplies	0	0.00	25	(25)	0	0.00
187	0.47	250	(63)	0	0.00	Portable Toilets	187	0.47	250	(63)	0	0.00
0	0.00	50	(50)	0	0.00	Pro Shop Supplies	0	0.00	50	(50)	0	0.00
250	0.63	150	100	0	0.00	Telephone	250	0.63	150	100	0	0.00
95	0.24	100	(5)	0	0.00	Television	95	0.24	100	(5)	0	0.00
67	0.17	50	17	0	0.00	Training/Travel	67	0.17	50	17	0	0.00
30	0.08	300	(270)	0	0.00	Uniforms	30	0.08	300	(270)	0	0.00
0	0.00	100	(100)	0	0.00	Vehicle Maint/Gas -Golf	0	0.00	100	(100)	0	0.00
480	1.21	0	480	0	0.00	Other Golf Expenses	480	1.21	0	480	0	0.00
34,899	87.62	38,995	(4,096)	0	0.00	Total Other Expenses	34,899	87.62	38,995	(4,096)	0	0.00
11,493	(46.36)	66,516	(55,023)	0	0.00	Preserve Dept Income	11,493	(46.36)	66,516	(55,023)	0	0.00
Current Month		Current Month		Current Month			Year to Date		to Date		ear to Date	
This Year		Budget		Last Year		STATISTICS	This Year	В	udget	1	ast Year	
12,851		21,197		0		Preserve Revenue PAR	12,851		21,197		0	

Parks & Institutional Roads

**Total Funding** 

Variance

Honey Creek Resort State Park													
Project Budget					So	urce of Funds							
Budget Category			Gen	eral Honey Creek	50	MFT	P&I		Total	Ex	pended to Date	Bala	ance Remaining
Non-Construction Expenses											·		
Pre Bond Expenses from 2002/2003 appropriation			\$	1,850,000.00				\$	1,850,000.00	\$	1,849,838.00		162.00
Staff, misc. expenses			\$	1,050,000.00				\$	1,050,000.00	\$	1,080,540.36		(30,540.36)
Architecture & Engineering			\$ \$	3,492,729.00				\$ \$	3,492,729.00	\$ \$	3,328,848.78		163,880.22
Art Project Legal			э \$	225,000.00 150,000.00				э \$	225,000.00 150,000.00	\$ \$	191,565.00 187,650.86		33,435.00 (37,650.86)
Preopening Compensation			φ \$	958,936.00				э \$	958,936.00	\$	993,366.94		(34,430.94)
reopening compensation			Ψ	930,930.00				Ψ	330,930.00	Ψ	993,300.94	Ψ	(34,430.94)
Construction Packages													
Golf Course & Grading *			\$ \$	5,645,961.65	\$	46,702.61 \$	1,242,334.03	\$ \$	6,934,998.29		\$6,934,998.29		-
Golf Buildings			Ф	799,587.00				Þ	799,587.00		\$773,145.80	Ф	26,441.20
Lodge Base Bid	\$	19,340,000.00											
Approved Change Orders (Including Hardscape)	\$	1,409,011.00											
Гotal Lodge Package			\$	20,749,011.00				\$	20,749,011.00		\$20,342,367.81	\$	406,643.19
Sewer System and Lagoon			\$	1,421,634.00	\$	403,361.00		\$	1,824,995.00		\$1,200,262.27	\$	624,732.73
Docks			\$	1,421,004.00	\$	435,300.00		\$	435,300.00		\$374,927.15		60,372.85
Roads and Parking			\$	1,212,104.10		757,677.92 \$	4,614,384.98	\$	6,584,167.00		\$6,659,317.56		(75,150.56)
andscaping and Signs			\$	138,875.00	Ψ	101,011.02 ψ	1,011,001.00	\$	138,875.00		\$78,633.50		60,241.50
			•	,				•	,		<b>4.</b> 2,222.22	•	
Cabins Base Bid	\$	5,058,000.00										\$	-
Alternate 1 - Geothermal	\$	218,000.00											
Alternate 2 - Concrete pads	\$	23,100.00											
Approved Change Orders	\$	110,100.00	•	F 400 000 00					E 400 000 00		05 440 007 00	•	005 000 07
Total Cabin Package			\$	5,409,200.00				\$	5,409,200.00		\$5,143,967.33	\$	265,232.67
Activity Building			\$	350,000.00				\$	350,000.00			\$	350,000.00
Playground			\$	200,000.00				\$	200,000.00		\$9,557.00	\$	190,443.00
Beach			\$	200,000.00				\$	200,000.00			\$	200,000.00
Equipment and Furnishings													
Golf Course Equipment *			\$	464,315.40				\$	464,315.40		\$464,315.40	\$	_
Experience Plan - Interpretation			\$	50,000.00				\$	50,000.00		\$48,950.12		1,049.88
Lodge FFE *			\$	3,025,339.63				\$	3,025,339.63		\$3,028,259.37		(2,919.74)
Lodge FFE Design *			\$	268,258.34				\$	268,258.34		\$268,258.34		- '
Cabin FFE			\$	732,513.17				\$	732,513.17		\$733,713.12	\$	(1,199.95)
Contingency and Bond Requirements													
Contingency and Bond Requirements  Change Orders & Contingency	\$	-											
Change Orders & Contingency - Cabins	\$	_											
Total Change Orders & Contingency			\$	-				\$	-			\$	-
								_			*****	_	000 101 =0
Operating Reserve Fund Additional Operating Contingency (First Bond Payment due	6/1/00)		\$ \$	500,000.00 753,743.00				\$ \$	500,000.00 753,743.00		\$211,538.28 \$705,945.86	\$	288,461.72 47,797.14
Additional Operating Contingency (First Bond Fayment due	: 0/1/09)		φ	755,745.00				φ	753,743.00		\$705,945.60	φ	47,797.14
Total Expenditures			\$	49,647,207.29	\$	1,643,041.53 \$	5,856,719.01	\$	57,146,967.83	\$	54,609,967.14	\$	2,537,000.69
Source of Funds													
Appropriations (pre-FY09)			\$	5,500,000.00				\$	5,500,000.00				
Appropriations (FY09)			\$	8.000.000.00				\$	8,000,000.00				
Bond Proceeds			\$	28,000,000.00				\$	28,000,000.00				
Other (interest)			\$	1,801,399.83				\$	1,801,399.83				
Appanoose County			\$	357,250.00				\$	357,250.00				
Monroe County			\$	357,250.00				\$	357,250.00				
Rathbun Lake Resort, Inc. (RLR)			\$	1,535,500.00				\$	1,535,500.00				
SWAP/Waste Tire Funds			\$	200,000.00				\$	200,000.00				
EPA Funds for bioretention			\$	100,000.00				\$	100,000.00				
TVOZ Crow Jowa Values Fund			c.	1 000 000 00					4 000 000 00				
FY07 Grow Iowa Values Fund FY08 Grow Iowa Values Fund			\$ \$	1,000,000.00 1,000,000.00				\$ \$	1,000,000.00 1,000,000.00				
FY09 Grow Iowa Values Fund FY09 Grow Iowa Values Fund		**		811,000.00				\$ \$	811,000.00				
FY10 Grow lowa Values Fund (Contingent)			ъ *\$	900,000.00				э \$	900,000.00				
			Ψ	330,000.00				¥	555,000.00				
Marine Fuel Tax					\$	1,643,041.53		\$	1,643,041.53				
Parks & Institutional Roads						\$	5.856.719.01	\$	5.856.719.01			Sour	ce: Budget and Fin

\$

\$

49,562,399.83 \$

(84,807.46) \$

5,856,719.01 \$

5,856,719.01 \$

1,643,041.53 \$

- \$

5,856,719.01

57,062,160.37

Source: Budget and Finance Bureau 9/1/2009

Total

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1,850,000.00 1,050,000.00

3,492,729.00 225,000.00

150,000.00

958,936.00

6,934,998.29

20,749,011.00

1,824,995.00 435,300.00

6,584,167.00

5,409,200.00

350,000.00

200,000.00

200,000.00

464,315.40 50,000.00

3,025,339.63

268,258.34

732,513.17

500,000.00

753,743.00

57,146,967.83

138,875.00

799,587.00

Honey Creek Resort State Park
Project Budget
In-Kind Matching

\$2,055,170

Rathbun Regional Water Association	\$928,000
Chariton Valley Electric Cooperative	\$877,170
Iowa Telecom	\$250,000

Total In-Kind Matching

Central Group Management, LLC Daily Statistics

Honey Creek Resort State Park

August, 2009



	Ra		Banquets			reserve/Golf/Gif	t	Buccaner B	ay Food & Bev	v & Passes	Tota	al F& B and Reta	ail Revenue	Covers/Rounds						
DATE:	Today	MTD	LYMTD	TODAY	MTD	LY MTD	TODAY	MTD	LY MTD	TODAY	MTD	LY MTD	TODAY	MTD	LY MTD	Grille	Banq	Club Cov	Rounds	Waterpark
							_			_										
1	\$ 12,476.26	* /		\$ 730.02	\$ 730.02		\$ 6,992.29	\$ 6,992.29		\$1,019.60	\$ 1,019.60		\$ 21,218.17	\$ 21,218.17		1189	0	125	87	123
2	,	\$ 28,079.26		\$ 573.68	\$ 1,303.70		\$ 3,788.41	\$ 10,780.70			\$ 1,662.07		\$ 20,607.56			767	0	57	87	81
3		\$ 32,162.54		\$ -	\$ 1,303.70		\$ 2,602.86	\$ 13,383.56		\$ 406.48	\$ 2,068.55		\$ 7,092.62	\$ 48,918.35		346	0	54	58	67
4		\$ 37,781.34		\$ 986.12	\$ 2,289.82		\$ 2,070.62	\$ 15,454.18		\$ 613.36	\$ 2,681.91		\$ 9,288.90	\$ 58,207.25		439	0	40	48	60
5	T 0,	\$ 43,970.18		\$ 747.09	\$ 3,036.91		\$ 4,140.52	\$ 19,594.70		\$ 677.86	\$ 3,359.77		\$ 11,754.31	\$ 69,961.56		467	0	84	89	81
6	4 .,	\$ 48,356.29		\$ 5,667.29	\$ 8,704.20		\$ 3,361.40	\$ 22,956.10		\$ 584.97	\$ 3,944.74		\$ 13,999.77	\$ 83,961.33		350	0	65	90	85
7	* /	\$ 55,697.32		\$ 4,193.38	\$ 12,897.58		\$ 2,343.38	\$ 25,299.48			\$ 4,767.95		\$ 14,701.00	\$ 98,662.33		1204	0	66	41	70
8	,	\$ 66,426.67		\$ 11,605.99	\$ 24,503.57		\$ 4,841.49	\$ 30,140.97		\$1,393.85	\$ 6,161.80		\$ 28,570.68	\$127,233.01		996	0	92	76	113
9		\$ 74,771.93		\$ 568.16	\$ 25,071.73			\$ 32,303.65		\$ 355.98	\$ 6,517.78		\$ 11,432.08	\$138,665.09		731	0	47	36	57
10	\$ 5,204.38	\$ 79,976.31		\$ 578.25	\$ 25,649.98		\$ 3,085.39	\$ 35,389.04		\$1,602.47	\$ 8,120.25		\$ 10,470.49	\$149,135.58		408	0	56	68	66
11	\$ 5,925.41	\$ 85,901.72		\$ 5,480.74	\$ 31,130.72		\$ 3,975.66	\$ 39,364.70		\$ 639.36	\$ 8,759.61		\$ 16,021.17	\$165,156.75		505	0	54	87	71
12	\$ 4,838.57	\$ 90,740.29		\$ 8,014.47	\$ 39,145.19		\$ 2,944.21	\$ 42,308.91		\$ 600.21	\$ 9,359.82		\$ 16,397.46	\$181,554.21		414	0	53	63	73
13	\$ 4,012.15	\$ 94,752.44		\$ 15,839.17	\$ 54,984.36		\$ 9,843.79	\$ 52,152.70		\$ 632.46	\$ 9,992.28		\$ 30,327.57	\$211,881.78		371	0	94	108	62
14	\$ 5,486.98	\$100,239.42		\$ 5,639.55	\$ 60,623.91		\$ 3,708.96	\$ 55,861.66		\$ 507.73	\$ 10,500.01		\$ 15,343.22	\$227,225.00		452	0	63	63	60
15	\$ 9,048.74	\$109,288.16		\$ 7,557.15	\$ 68,181.06		\$ 4,614.26	\$ 60,475.92		\$ 673.32	\$ 11,173.33		\$ 21,893.47	\$249,118.47		761	1	69	74	74
16	\$ 7,362.53	\$116,650.69		\$ -	\$ 68,181.06		\$ 1,091.76	\$ 61,567.68		\$ 760.99	\$ 11,934.32		\$ 9,215.28	\$258,333.75		631	0	20	15	93
17	\$ 3,626.25	\$120,276.94		\$ -	\$ 68,181.06		\$ 1,760.29	\$ 63,327.97		\$ 319.35	\$ 12,253.67		\$ 5,705.89	\$264,039.64		332	0	38	35	52
18	\$ 3,002.01	\$123,278.95		\$ 989.38	\$ 69,170.44		\$ 3,001.14	\$ 66,329.11		\$ 346.59	\$ 12,600.26		\$ 7,339.12	\$271,378.76		283	0	64	56	62
19	\$ 2,983.27	\$126,262.22		\$ 149.88	\$ 69,320.32		\$ 1,626.73	\$ 67,955.84		\$ 318.72	\$ 12,918.98		\$ 5,078.60	\$276,457.36		196	0	32	33	51
20	\$ 3,122.87	\$129,385.09		\$ 30.00	\$ 69,350.32		\$ 3,207.11	\$ 71,162.95		\$ 507.32	\$ 13,426.30		\$ 6,867.30	\$283,324.66		274	0	61	60	78
21	\$ 4,424.35	\$133,809.44		\$ -	\$ 69,350.32		\$ 2,248.85	\$ 73,411.80		\$ 615.36	\$ 14,041.66		\$ 7,288.56	\$290,613.22		398	0	52	32	83
22	\$ 8,701.24	\$142,510.68		\$ 11,472.43	\$ 80,822.75		\$ 4,487.85	\$ 77,899.65		\$ 665.78	\$ 14,707.44		\$ 25,327.30	\$315,940.52		665	2	64	86	99
23	\$ 7,081.06	\$149,591.74		\$ 814.90	\$ 81,637.65		\$ 6,246.51	\$ 84,146.16		\$ 624.24	\$ 15,331.68		\$ 14,766.71	\$330,707.23		597	0	77	86	89
24	\$ 3,616.13	\$153,207.87		\$ 878.59	\$ 82,516.24		\$ 4,323.34	\$ 88,469.50		\$ 146.99	\$ 15,478.67		\$ 8,965.05	\$339,672.28		237	0	53	74	39
25	\$ 3,754.23	\$156,962.10		\$ 6,423.92	\$ 88,940.16		\$ 2,273.71	\$ 90,743.21		\$ 90.84	\$ 15,569.51		\$ 12,542.70	\$352,214.98		297	2	61	41	29
26	\$ 2,965.94	\$159,928.04		\$ 4,656.48	\$ 93,596.64		\$ 2,303.94	\$ 93,047.15		\$ 124.60	\$ 15,694.11		\$ 10,050.96	\$362,265.94		212	0	37	27	35
27	\$ 5,122.17	\$165,050.21		\$ 2,253.76	\$ 95,850.40		\$ 2,675.46	\$ 95,722.61	İ	\$ 124.11	\$ 15,818.22		\$ 10,175.50	\$372,441.44		271	0	19	45	28
28	\$ 4,690.46	\$169,740.67		\$ 1,346.58	\$ 97,196.98		\$ 4,557.94	\$ 100,280.55		\$ 159.73	\$ 15,977.95		\$ 10,754.71	\$383,196.15		351	0	47	81	35
29	\$ 10,471,51	\$180,212,18		\$ 2,928,73	\$100,125,71		\$ 9.024.13	\$ 109.304.68		\$ 828.83	\$ 16,806,78		\$ 23,253,20	\$406,449,35		812	1	123	142	82
30		\$185,817.95		\$ -	\$100,125.71		\$ 4,942.65	\$ 114,247.33		\$ 314.86	\$ 17,121.64		\$ 10,863.28	\$417,312.63		502	0	100	109	66
31		\$188,470,97		\$ 7.899.13	\$108,024,84		\$ 1,274,14	\$ 115.521.47	İ				\$ 11,900,17	\$429,212.80		241	0	32	227	19
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,		, , , , , , , , , , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			, ,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		15699	6	1899	2224	2083

Notes: 8/2 Added Summer Splash revenue of \$1714.02 for food and \$4638.31 for beverage.
8/3 Additional \$40 in Grill food posted

8/3 Green Fees +\$35, Gift Cert +\$20

8/13 Green Fees + \$35

8/14 Resort Green Fees + \$124.62, Pro Shop Package \$35

8/15 \$83 posted to Grille beverage for Dock Pop Machine, corrected banquet to dept

#### Central Group Management, LLC Daily Occupancy and Revenue Report

Honey Creek Resort

Aug-09



Room + Telephone + Misc

		No. Lodge rooms RV Comp Lodge Room Occupancy % Cabins Sold Cabin Occupancy % Total Rms													Room + Telephone + Misc											
		No.	Lodge rooms			RV Comp Lodge Room Occupancy %						Cabins Solo	d		Total Rms	IS	Roo	om Revenue wi	thout tax					ADR		
Guests	DATE:	Today	MTD LYN	MTD	RV	MTD	Rooms	TODAY	MTD	LY MTD	Today	MTD	LYMTD	TODAY	MTD	MTD		TODAY	MTD	LY MTD	TODAY	MTD	LY MTD	TODAY	MTD	LY YEAR
311	1	105	105		20	20	3	100.00%	100.00%		28	28		100.00%	100.00%	153	3 \$	23,502.49	\$ 23,502.49		\$ 23,727.83	\$ 23,727.83		\$ 153.61	\$ 153.6	
232	2	55	160		6	26	5	52.38%	76.19%		26	54		92.86%	96.43%	240	0 \$	15,676.40	\$ 39,178.89		\$ 15,683.60	\$ 39,411.43		\$ 180.19	\$ 163.25	5
239	3	62	222		4	30	5	59.05%	70.48%		21	75		75.00%	89.29%	32	7 \$	13,709.82	\$ 52,888.71		\$ 14,014.18	\$ 53,425.61		\$ 157.58	\$ 161.74	1
257	4	84	306		3	33	4	80.00%	72.86%		28	103		100.00%	91.96%	44:	2 \$	18,058.10	\$ 70,946.81		\$ 18,492.71	\$ 71,918.32		\$ 157.03	\$ 160.5	
270	5	103	409		5	38	2	98.10%	77.90%		27	130		96.43%	92.86%	57	7 \$	18,085.30	\$ 89,032.11		\$ 18,308.31	\$ 90,226.63		\$ 133.97	\$ 154.30	)
285	6	99	508		5	43	1	94.29%	80.63%		27	157		96.43%	93.45%	708	8 \$	18,484.30	\$107,516.41		\$ 18,760.25	\$ 108,986.88		\$ 141.10	\$ 151.86	6
257	7	97	605		7	50	6	92.38%	82.31%		25	182		89.29%	92.86%	83	7 \$	21,209.20	\$128,725.61		\$ 21,308.43	\$ 130,295.31		\$ 164.41	\$ 153.79	)
286	8	103	708		6	56	10	98.10%	84.29%		28	210		100.00%	93.75%	974	4 \$	21,757.80	\$150,483.41		\$ 21,960.40	\$ 152,255.71		\$ 158.82	\$ 154.50	)
210	9	50	758		3	59	1	47.62%	80.21%		26	236		92.86%	93.65%	1053	3 \$	15,093.20	\$ 165,576.61		\$ 15,193.45	\$ 167,449.16		\$ 191.05	\$ 157.24	
274	10	94	852		4	63	3	89.52%	81.14%		28	264		100.00%	94.29%	1179	9 \$	20,317.30	\$ 185,893.91		\$ 20,436.00	\$ 187,885.16		\$ 161.25	\$ 157.67	'
272	11	80	932		6	69	4	76.19%	80.69%		27	291		96.43%	94.48%	1292	2 \$	16,871.50	\$202,765.41		\$ 17,156.12	\$ 205,041.28		\$ 149.31	\$ 156.94	1
271	12	102	1034		5	74	3	97.14%	82.06%		25	316		89.29%	94.05%	142	4 \$	19,465.16	\$222,230.57		\$ 20,273.58	\$ 225,314.86		\$ 147.46	\$ 156.06	;
232	13	97	1131		4	78	4	92.38%	82.86%		23	339		82.14%	93.13%	1548	8 \$	18,919.84	\$241,150.41		\$ 19,057.87	\$ 244,372.73		\$ 152.58	\$ 155.78	3
263	14	96	1227		9	87	5	91.43%	83.47%		28	367		100.00%	93.62%	168	1 \$	21,942.50	\$263,092.91		\$ 22,053.72	\$ 266,426.45		\$ 164.98	\$ 156.5	
272	15	102	1329		8	95	6	97.14%	84.38%		28	395		100.00%	94.05%	1819	9 \$	21,811.50	\$284,904.41		\$ 21,872.22	\$ 288,298.67		\$ 158.05	\$ 156.63	3
218	16	61	1390		2	97	4	58.10%	82.74%		25	420		89.29%	93.75%	190	7 \$	13,226.00	\$298,130.41		\$ 13,245.02	\$ 301,543.69		\$ 150.30	\$ 156.33	3
190	17	48	1438		0	97	5	45.71%	80.56%		26	446		92.86%	93.70%	198	\$1 \$	11,371.70	\$309,502.11		\$ 11,332.03	\$ 312,875.72		\$ 153.67	\$ 156.24	
124	18	30	1468		0	97	4	28.57%	77.67%		20	466		71.43%	92.46%	203	1 \$	8,148.80	\$317,650.91		\$ 8,080.76	\$ 320,956.48		\$ 162.98	\$ 156.40	)
110	19	32	1500		0	97	5	30.48%	75.19%		15	481		53.57%	90.41%	2078	8 \$	6,858.90	\$324,509.81		\$ 6,927.57	\$ 327,884.05		\$ 145.93	\$ 156.16	6
126	20	33	1533		1	98	4	31.43%	73.00%		20	501		71.43%	89.46%	213	2 \$	8,527.70	\$333,037.51		\$ 8,691.00	\$ 336,575.05		\$ 157.92	\$ 156.2	
247	21	63	1596		10	108	3	60.00%	72.38%		27	528		96.43%	89.80%	223	2 \$	15,632.20	\$348,669.71		\$ 15,945.32	\$ 352,520.37		\$ 156.32	\$ 156.2	
335	22	103	1699		10	118	7	98.10%	73.55%		28	556		100.00%	90.26%	2373	'3 \$	20,900.64	\$369,570.35		\$ 21,078.73	\$ 373,599.10		\$ 148.23	\$ 155.74	
91	23	31	1730		2	120	2	29.52%	71.64%		14	570		50.00%	88.51%	2420	0 \$	7,282.82	\$376,853.17		\$ 7,321.02	\$ 380,920.12		\$ 154.95	\$ 155.72	2
118	24	52	1782		2	122	2	49.52%	70.71%		16	586		57.14%	87.20%	249	0 \$	10,076.70	\$386,929.87		\$ 10,071.44	\$ 390,991.56		\$ 143.95	\$ 155.39	)
162	25	98	1880		2	124	2	93.33%	71.62%		18	604		64.29%	86.29%	260	8 \$	14,117.60	\$401,047.47		\$ 14,257.85	\$ 405,249.41		\$ 119.64	\$ 153.78	3
102	26	56	1936		0	124	3	53.33%	70.92%		8	612		28.57%	84.07%	2672	2 \$	7,179.00	\$408,226.47		\$ 7,243.34	\$ 412,492.75		\$ 112.17	\$ 152.78	3
133	27	89	2025		0	124	3	84.76%	71.43%		4	616		14.29%	81.48%	276	5 \$	11,001.80	\$419,228.27		\$ 11,110.80	\$ 423,603.55		\$ 118.30	\$ 151.62	2
277	28	84	2109		7	131	5	80.00%	71.73%		26	642		92.86%	81.89%	2882	2 \$	19,105.94	\$438,334.21	•	\$ 19,188.64	\$ 442,792.19		\$ 163.30	\$ 152.09	)
343	29	105	2214		11	142	4	100.00%	72.71%		28	670		100.00%	82.51%	3020	6 \$	22,547.60	\$460,881.81		\$ 22,837.17	\$ 465,629.36		\$ 156.58	\$ 152.3	
76	30	23	2237		4	146	4	21.90%	71.02%		10	680		35.71%	80.95%	306	3 \$	4,277.10	\$465,158.91	•	\$ 4,281.11	\$ 469,910.47		\$ 115.60	\$ 151.86	6
90	31	51	2288		0	146	5	48.57%	70.29%		10	690		35.71%	79.49%	312	4 \$	5,591.10	\$470,750.01		\$ 5,691.64	\$ 475,602.11		\$ 91.66	\$ 150.69	)
6673		2288		-	146		124		_		690															

Lodge Room Revenue RV Park

Cabin Revenue Total Room Revenue

0.00% 45.63%

\$258,740.75 \$6,985.00 \$205,024.26 \$470,750.01

\$ 113.09

\$ 47.84 \$ 297.14 \$ 150.69